



Half-Year Result

January – June, 1999

Road Show

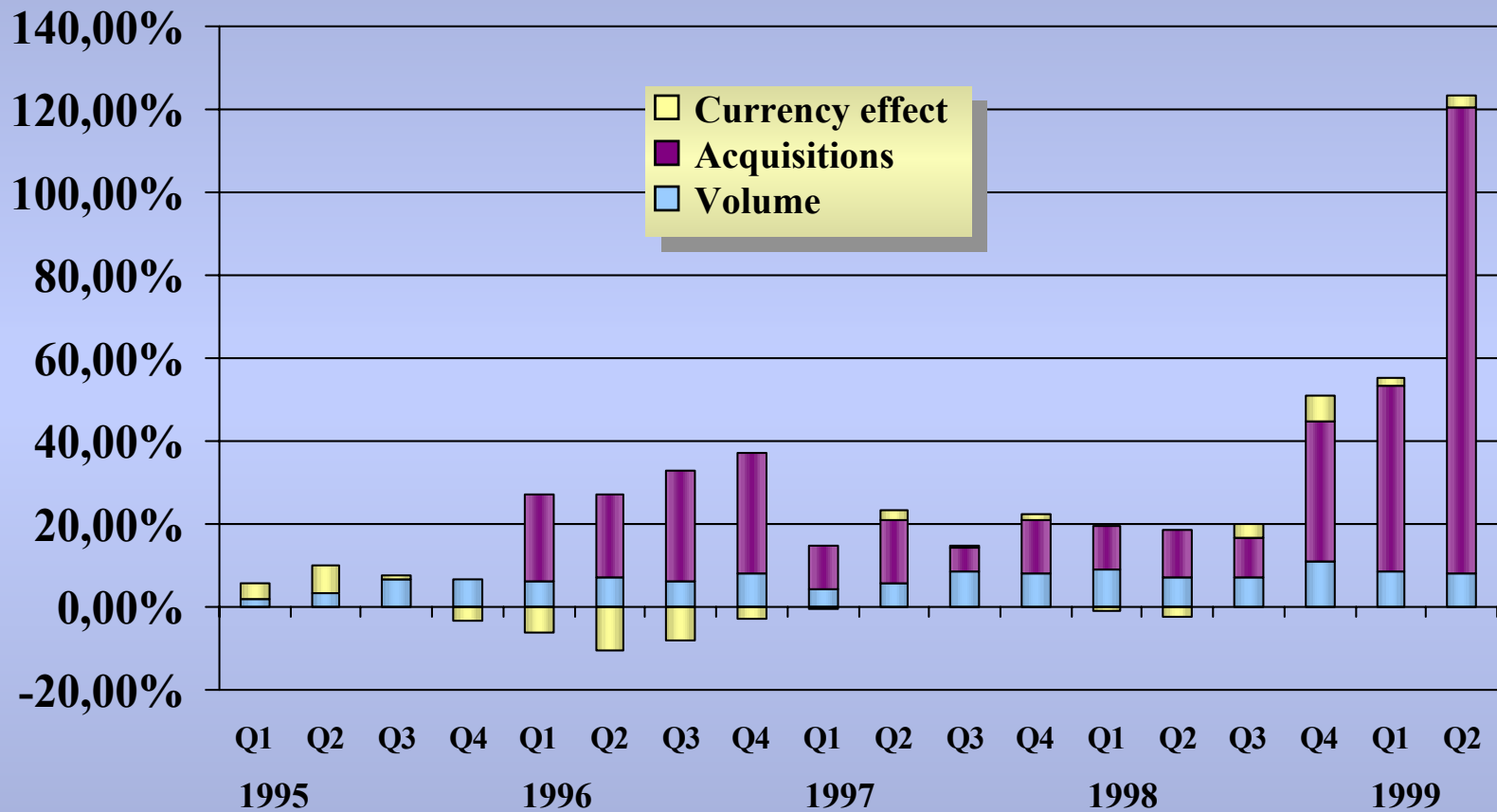
Highlights Half-Year 1999

- ❑ Organic growth – 9 % despite integration focus in France and Germany
- ❑ Result up 44 %
- ❑ Pinkerton integration on plan – consolidated from April 1, 1999
- ❑ On track for 25 % EPS Growth 1999

H1 1999

MSEK	1999	1998	<i>Percentage change</i>	
			Real	Net change
Sales	6,598.0	5,423.7	+ 9	+ 11
Acquisitions	4,754.5	535.6	+ 80	+ 80
Total	11,352.5	5,959.3	+ 89	+ 91
Operating income	644.0	391.9	+ 62	+ 64
Operating margin, %	5.7	6.6		
Income before taxes	418.3	290.8	+ 42	+ 44
Earnings per share after standard taxes	0.91	0.70		+ 30

Growth per Quarter



Organic growth of 9 percent in 2nd quarter 1999



Sales and Growth per Country

Country	Jan-Jun 1999	Share of total	Jan-Jun 1999	Jan-Jun 1998	Change in %	
	MSEK		M(local)	M(local)	Organic	Total
Sweden	1,498	13	1,498	1,452	6	3
Norway	646	6	607	551	10	10
Denmark	171	2	143	111	11	29
Finland	397	3	266	203	9	15
Germany	1,928	17	424	186	5	128
France	2,149	19	1,585	436	0	263
Great Britain	642	6	48	37	9	30
Spain	800	7	14,965	12,929	8	16
Switzerland	163	1	29	24	14	20
Austria	135	1	209	101	4	107
Portugal	425	4	9,576	8,612	11	11
Hungary	48	1	1,345	1,205	7	12
Poland	42	0	20	12	56	56
Estonia	23	0	40	12	220	235
Czech Republic	23	0	98	-	-	-
Latvia	2	0	0	-	-	-
USA	1,725	16	204	-	-	-
Canada	137	1	24	-	-	-
Mexico	35	0	39	-	-	-
Securitas Direct	255	2	255	186	29	31
Consulting & Investigations	143	1	17	-	-	-
TeleLarm Care	-	-	-	140	-	-
Elimination	-35	-	-35	-42	-	-
Total	11,352	100	11,352	5,959	9	91

Business Areas

	Guarding	Alarm	Direct	CIT	Total
Sales, MSEK	8,023	1,600	255	1,474	11,352
<i>Organic Growth, %</i>	5	18	29	8	9
Operating income, MSEK	417	138	28	61	644
<i>Operating margin, %</i>	5	9	11	4	6
<i>Operating capital employed in % of sales</i>	6	25	23	40	12

Acquisitions 1997 – 1999

Securitas' Acquisitions 1997 – 1999

Included from	Company	Country	Sales	Business Area
Jan. -97	JLMT	France	18	Alarm
Apr. -97	SGI Surveillance	France	420	Guarding
Oct. -97	TeleLarm	Sweden	920	Alarm
Total 1997			1,358	
Jan. -98	Kessler	France	120	Guarding & Alarm
Apr. -98	Segurcat	Spain	45	Guarding, Alarm & Cash In Transit
July -98	Deutsche Sicherheits AG	Germany	290	Guarding
Oct. -98	Proteg	France	3,800	Guarding, Alarm & Cash In Transit
Oct. -98	Raab Karcher Sicherheit	Germany	2,000	Guarding
Total 1998			6,255	
Apr. -99	Pinkerton		8,600	Guarding & Alarm

Acquisitions have increased sales by 112 percent in quarter 2, 1999.



Cash Flow

MSEK	January - June	
	1999	1998
Operating income before amortization of goodwill	644.0	391.9
Net financial items	-50.6	-34.7
Taxes paid	-116.9	-59.6
<hr/>		
Adjusted income	476.5	297.6
<hr/>		
Change in working capital	-319.5	-165.9
Capital expenditure	-410.6	-320.7
Depreciation	342.6	253.9
<hr/>		
Free cash flow	89.0	64.9

Free cash flow in 2nd quarter MSEK 224

Pinkerton integration

- | | |
|--|-------------------|
| ❑ European integration | <i>Done</i> |
| ❑ World support center changes to U.S. Head office and resources | <i>Under way</i> |
| ❑ Power delegated from HQ to regions | <i>Under way</i> |
| ❑ Clarified structure in Canada | <i>Under way</i> |
| ❑ U.S. Alarms structure in focus | <i>Starts now</i> |
| ❑ Restructuring of Mexico | <i>Starts now</i> |

Pinkerton status

Activity	Proportion of total %	Under-perform	On plan	Over-perform
U.S. Guarding	70		X	
U.S. Alarms	8		X	
C & I	6			X
Canada	6			X
Mexico	2	X		
UK	5	X		
Germany	3		X	
Total	100		X	

Development in 1999

- ❑ Pinkerton integration on plan
- ❑ On track for 25 percent increase in earnings per share
 - approximately 44 percent increase in income before tax



Integrity Vigilance Helpfulness