



Interim Report

January – September 2001

January - September 2001

MSEK	<i>Percentage change</i>			
	2001	2000 *	Real	Total
Sales	32,131	19,305	6%	17%
Acquisitions	11,376	8,279	41%	41%
Total	43,507	27,584	47%	58%
Operating income	2,643	1,647	51%	60%
<i>Operating margin, %</i>	<i>6.1</i>	<i>6.0</i>		
Income before taxes	1,206	890	28%	36%
<i>Free cash flow as % of adjusted income</i>	<i>85</i>	<i>-1</i>		
Earnings per share	2.09	1.55		35%

* *Operating income and income before taxes for 2000 do not include the one-off refund from Alecta (formerly SPP) of MSEK 129.*

July - September 2001

MSEK	<i>Percentage change</i>			
	2001	2000 *	Real	Total
Sales	12,293	7,523	8%	19%
Acquisitions	3,346	2,946	30%	30%
Total	15,639	10,469	38%	49%
Operating income	1,018	686	40%	48%
<i>Operating margin, %</i>	6.5	6.5		
Income before taxes	512	365	30%	40%
<i>Free cash flow as % of adjusted income</i>	103	-27		
Earnings per share	0.87	0.57		53%

* *Operating income and income before taxes for 2000 do not include the one-off refund from Alecta (formerly SPP) of MSEK 129.*

September 11, 2001

- ❑ Four aeroplanes were hijacked and used as bombs
- ❑ No forbidden “weapons” were used
- ❑ One of the American Airlines planes (out of Boston) was screened by us

Securitas' Liability & Insurance

- ❑ Investigations have not indicated any default or negligence by Securitas
- ❑ If any default or negligence should arise during continued investigations, Securitas is protected by new US legislation - indemnification limited to Securitas' insurance coverage
- ❑ Insurance cover for war and terrorism has been terminated in the U.S.
- ❑ The aviation security industry has instead obtained indemnification from the airlines, backed by a counter guaranty from the Federal Aviation Authority (FAA)

The Future Structure of U.S. Airport Security

- ❑ A trade association has been formed
- ❑ Today aircarriers are responsible for airport security
 - leads to resistance to increase security standards and downward pressure on wages
- ❑ Senate in favour of full federalization after the attack
- ❑ House of Representatives supports federalization in the following way:
 - FAA regulates
 - A (new) federal agency implements and supervises the local performance of security services
 - Aviation security companies provide service in the European way
- ❑ Final solution expected within this week

Security Services USA

Opportunities

- ❑ Increased need for security
- ❑ Demanding higher quality and retention
- ❑ Basic structure in place
- ❑ Easier labor market
- ❑ Still costs to save
- ❑ Low performing specialty units

Exposures

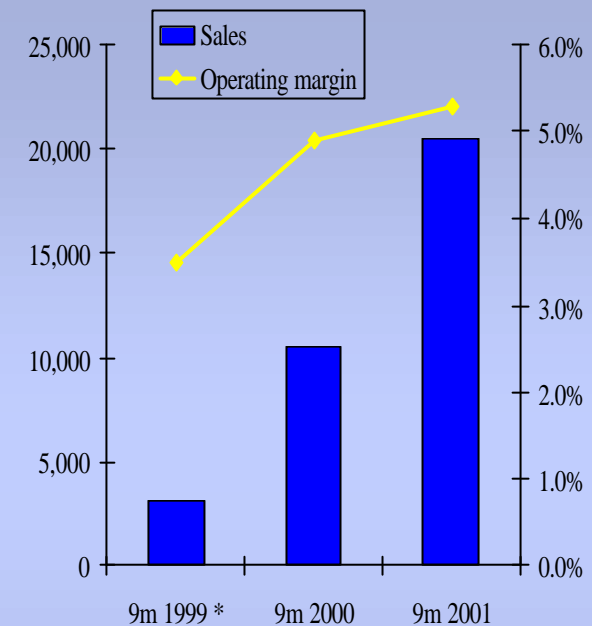
- ❑ Downturn in economy
- ❑ Increased insurance costs for risks and benefits
- ❑ Increased number of bankruptcies
- ❑ Branch managers' ability in new role

Security Services USA

- ❑ Positive development organic growth
 - ❑ Positive development gross margin
 - ❑ Costs still on the way down
 - ❑ Time window 2001-2002
 - Change perception
 - Change image
 - Change nature
- } of security industry

Security Services USA

MSEK	Jul-Sep 2001	Jan-Sep 2001	Jan-Sep 2000
Sales	6,851	20,442	10,481
<i>Organic growth, %</i>	2%	2%	4%
Operating result	396	1,076	515
<i>Operating margin, %</i>	5.8%	5.3%	4.9%
<i>Operating capital employed as % of sales **</i>		-1%	12%
Capital employed		10,434	13,266
<i>ROCE</i>		15%	7%



On track for up to 6 percent operating margin for 2001

* Securitas acquired Pinkerton in April 1999

** Influenced by the sale of customer receivables of MUSD 212



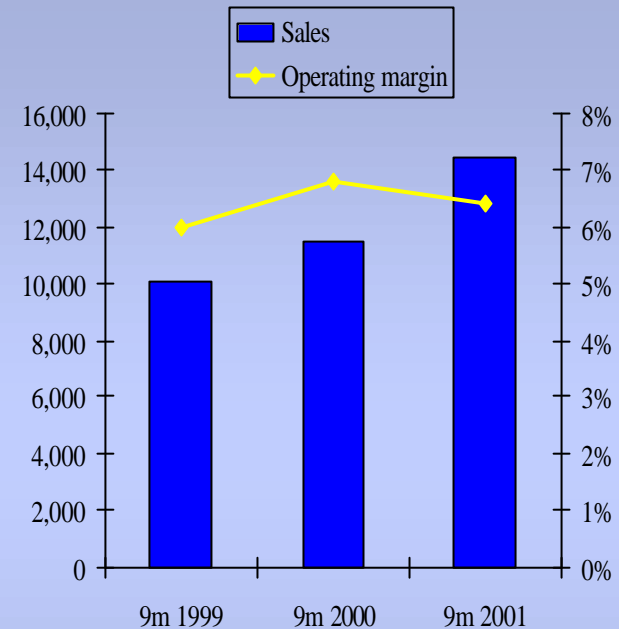
Security Services USA

	2000	2001	2002
Organic growth, %	4	3	5-10
Operating margin, %	5	6	6.5-7.0

Increasing organic growth means an opportunity for further margin increases above the 5 Year Vision

Security Services Europe

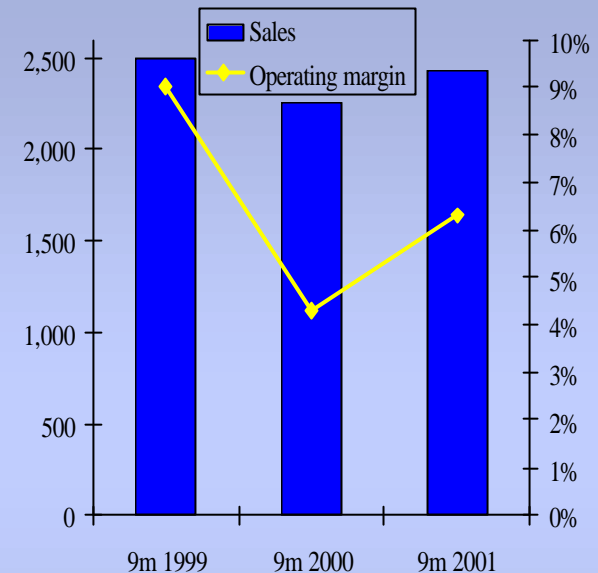
MSEK	Jul-Sep 2001	Jan-Sep 2001	Jan-Sep 2000
Sales	5,157	14,454	11,485
<i>Organic growth, %</i>	9%	6%	4%
Operating result	355	946	779
<i>Operating margin, %</i>	6.9%	6.5%	6.8%
<i>Operating capital employed as % of sales</i>		11%	8%
Capital employed		6,318	4,964
<i>ROCE</i>		20%	22%



- Acquisitions in UK, Spain and Canada reduce total margin by approximately 0.5 percent
- Positive underlying development in all European countries

Security Systems Europe and USA

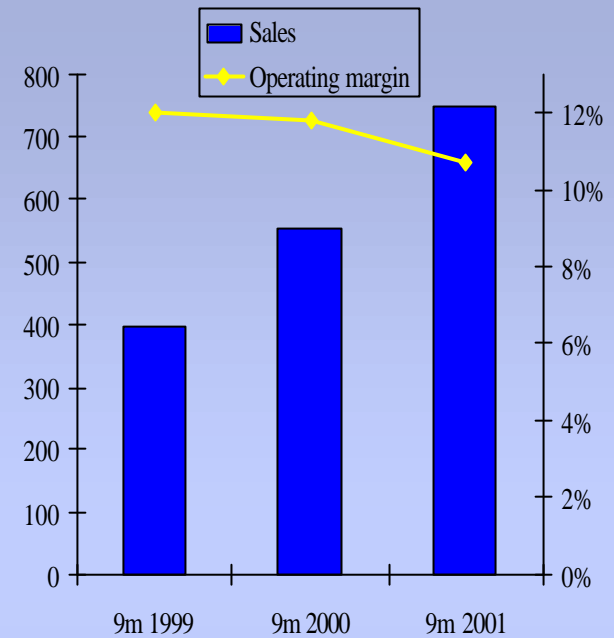
MSEK	Jul-Sep 2001	Jan-Sep 2001	Jan-Sep 2000
Sales	786	2,429	2,250
<i>Organic growth, %</i>	0%	1%	6%
Operating result	42	153	96
<i>Operating margin, %</i>	5.3%	6.3%	4.3%
<i>Operating capital employed as % of sales</i>		24%	27%
Capital employed		1,436	1,460
<i>ROCE</i>		15%	18%



- ❑ Strong development in Europe
- ❑ U.S. volume development disappointing
- ❑ Strong full year improvement of profitability compared to last year

Direct Europe

MSEK	Jul-Sep 2001	Jan-Sep 2001	Jan-Sep 2000
Sales	263	749	553
<i>Organic growth, %</i>	17%	25%	31%
Operating result	34	80	65
<i>Operating margin, %</i>	12.9%	10.7%	11.8%
<i>Operating capital employed as % of sales</i>		35%	25%
Capital employed		415	216
<i>ROCE</i>		26%	36%

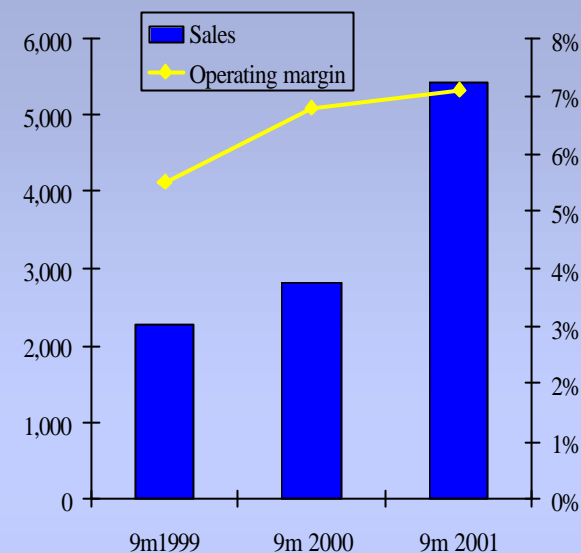


	Jan-Sep 2001	Jan-Sep 2000	Growth
Installations during the period	53,200	40,400	32%
Total number of connections	238,500	179,600	33%

□ Continued strong development according to plan

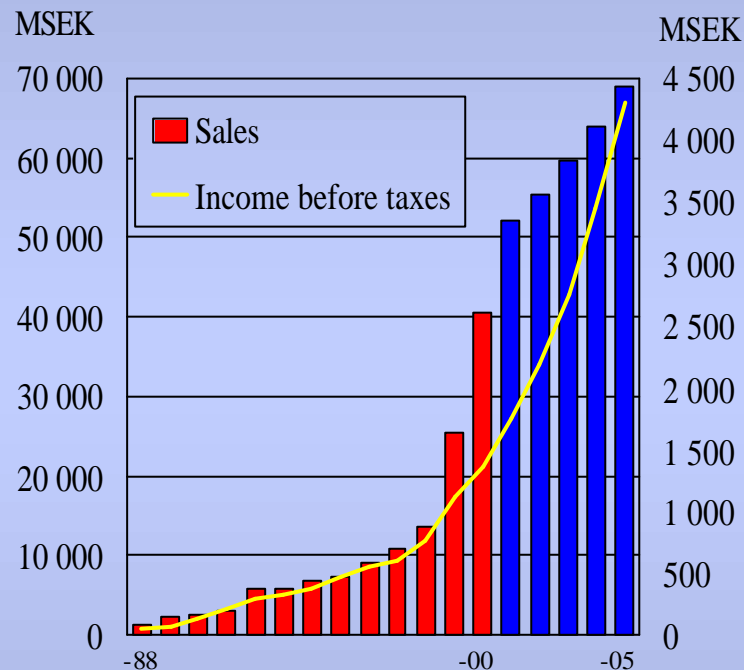
Cash Handling Services Europe & USA

MSEK	Jul-Sep 2001	Jan-Sep 2001	Jan-Sep 2000
Sales	2,583	5,433	2,815
<i>Organic growth, %</i>	34%	22%	14%
Operating result	192	388	192
<i>Operating margin, %</i>	7.4%	7.1%	6.8%
<i>Operating capital employed as % of sales</i>		28%	43%
Capital employed		6,359	2,308
<i>ROCE</i>		8%	11%



- ❑ Increased speed of organic growth and operating margin
- ❑ Euro project to contribute in Q4 01 and Q1 02
- ❑ Operating margin July-September 7.9 percent when adjusted for HSBC / Barclays contract

Forecast 2001



- Income before taxes is expected to increase by 30 percent in local currencies this year. With present currency rates, this corresponds to MSEK1,900, or an increase of 39 percent.



Integrity Vigilance Helpfulness