



Interim Report

January – March 2002

Highlights

Our development is the result of:

- Focused divisions
- 3 years hard work in the USA

- ❑ Organic growth 10%
- ❑ Operating margin +0.6% → 6.4%
- ❑ Income before taxes + 78% (565 MSEK)

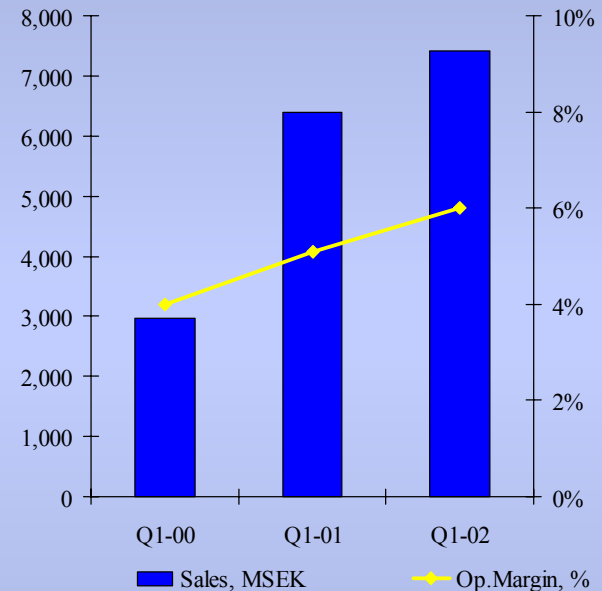
“Business as usual”
– except UK Guarding and US Alarms

January-March 2002

MSEK	2002	2001	Percentage change	
			Real	Total
Sales	15,203	9,643	10%	14%
Acquisitions	1,666	3,464	15%	15%
Total	16,868	13,107	25%	29%
Operating income	1,076	758	39%	42%
<i>Operating margin, %</i>	6,4	5.8		
Income before taxes	565	317	76%	78%
<i>Free cash flow as % Of adjusted income</i>	55 (86)	84		
Earnings per share	0,92	0,57		61%

Security Services USA

MSEK	Jan-Mar 2002	Jan-Mar 2001
Sales	7,407	6,391
<i>Organic growth, %</i>	9%	3%
Operating result	445	323
<i>Operating margin, %</i>	6.0%	5.1%
<i>Op. capital employed as % of sales*</i>	6%*	8%
Capital employed	9,531	12,687
<i>ROCE</i>	14%*	9%



* Calculated with the effect of the sale of customer receivables of MSEK 2,381 reversed

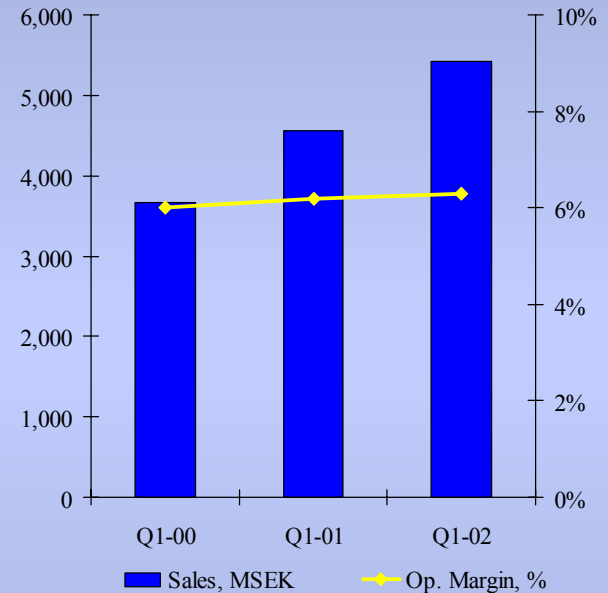


Security Services USA

- ❑ The structure in place
- ❑ Business as usual
 - Growth is speeding up
 - Operating margin improving
- ❑ September 11 effect
 - “High” risk industries have increased security
 - Temporary guarding has faded away
 - Higher acceptance for wage increases
- ❑ Aviation 200 MSEK extra sales and 20 MSEK results that is subject to be federalized at year end

Security Services Europe

MSEK	Jan-Mar	Jan-Mar
	2002	2001
Sales	5,420	4,556
<i>Organic growth, %</i>	8%	5%
Operating result	339	284
<i>Operating margin, %</i>	6.3%	6.2%
<i>Op. capital employed as % of sales</i>	10%	11%
Capital employed	6,642	6,391
<i>ROCE</i>	21%	18%

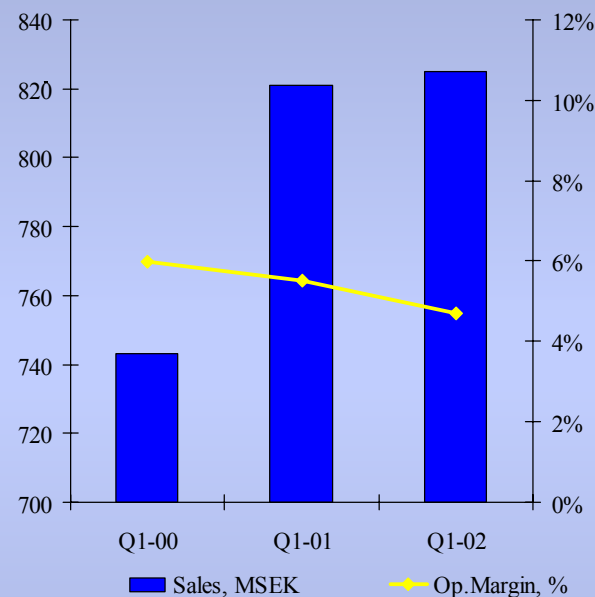


Security Services Europe

- ❑ Business as usual
 - Strong organic growth
 - On-going price increases will raise margin further
- ❑ Focus on time-sharing services
- ❑ UK negative growth and losses

Security Systems Europe & USA

MSEK	Jan-Mar 2002	Jan-Mar 2001
Sales	825	821
<i>Organic growth, %</i>	<i>0%</i>	<i>3%</i>
Operating result	39	45
<i>Operating margin, %</i>	<i>4.7%</i>	<i>5.5%</i>
<i>Op. capital employed as % of sales</i>	<i>20%</i>	<i>21%</i>
Capital employed	1,360	1,358
<i>ROCE</i>	<i>15%</i>	<i>11%</i>



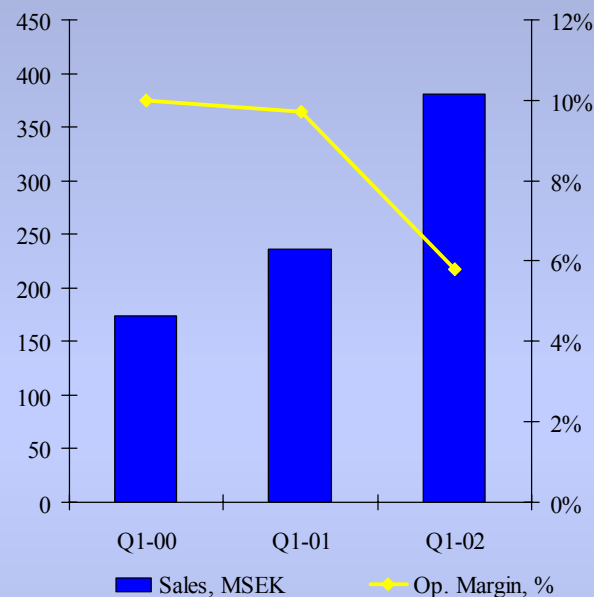
Security Systems Europe & USA

- ❑ Europe continuously improving
- ❑ Integration in France on track
- ❑ USA still too low on volumes

**The business area needs
a larger platform**

Direct Europe

MSEK	Jan-Mar 2002	Jan-Mar 2001
Sales	381	236
<i>Organic growth, %</i>	<i>13%</i>	<i>35%</i>
Operating result	22	23
<i>Operating margin, %</i>	<i>5.8%</i>	<i>9.7%</i>
<i>Op. capital employed as % of sales</i>	<i>23%</i>	<i>24%</i>
Capital employed	891	295
<i>ROCE</i>	<i>13%</i>	<i>33%</i>



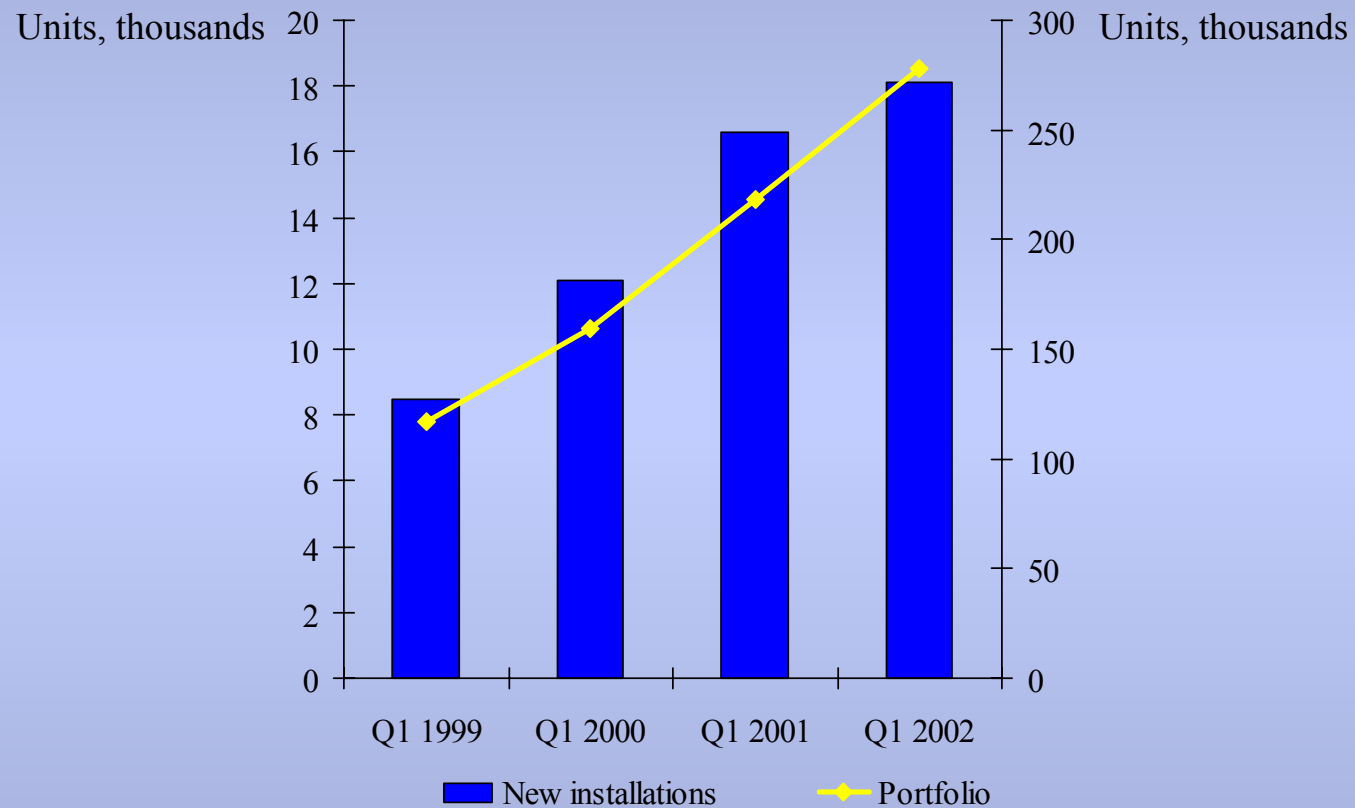
	Jan-Mar 2002	Jan-Mar 2001	Change
Installation during the period	18,100	16,600	9%
Total numbers of connections	278,000	218,000	28%

Direct Europe

Portfolio of connections, net units	Q1 01	Q1 02	<i>Percent</i>
Direct	218 000	278 000	28
Belgacom & France	120 000	125 000	5
Total	338 000	403 000	19
 <i>Operating margin, %</i>			
Direct	10	9	-
Belgacom & France	n/a	-3	-
Total	10	6	-

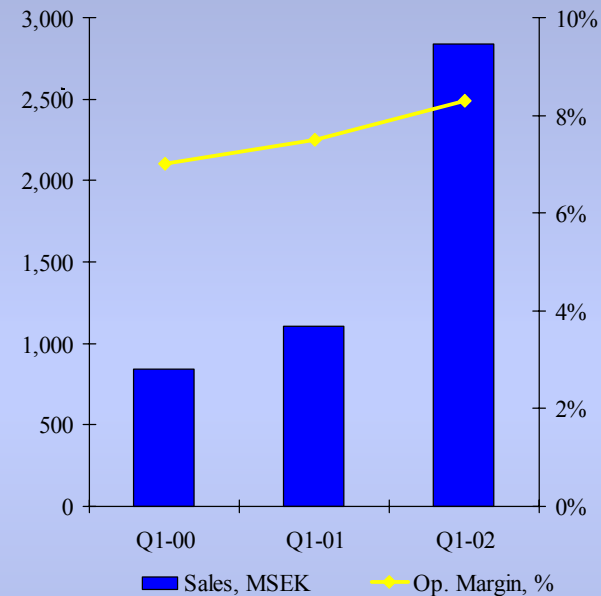
In transition to new wireless consumer concept

Direct Europe



Cash Handling Services Europe & USA

MSEK	Jan-Mar 2002	Jan-Mar 2001
Sales	2,836	1,103
<i>Organic growth, %</i>	53%	16%
Operating result	236	83
<i>Operating margin, %</i>	8.3%	7.5%
<i>Op. capital employed as % of sales</i>	26%	42%
Capital employed	6,153	2,644
<i>ROCE</i>	12%	12%



Cash Handling Services Europe & USA

	Sales MSEK	Share of growth, %	Margin, %
HSBC/Barclays	160	14	0
Euro	270	25	8
Business as usual	1,294	14	10
Europe	1,724	53	9
USA	1,112	7	8

Exchange of knowledge Europe/USA has started

Acquisition Accounting

- ❑ All acquisitions accounted as acquired growth first year
- ❑ Restructuring costs estimated at time of acquisition – no “general” reserves
- ❑ No boosting of results with the help of balance sheet changes

Investments 1999-2001, “The US platform”

Price paid	13.20 BSEK
Acquired net debt	4.36 BSEK
Restructuring payments	0.78 BSEK
<hr/>	
Total	18.34 BSEK

September 11

- ❑ No breach of rules or short-comings
- ❑ Globe Aviation Services indemnified by customer
- ❑ Separate legal entity – ringfenced
- ❑ Three lawsuits against Globe and American Airlines

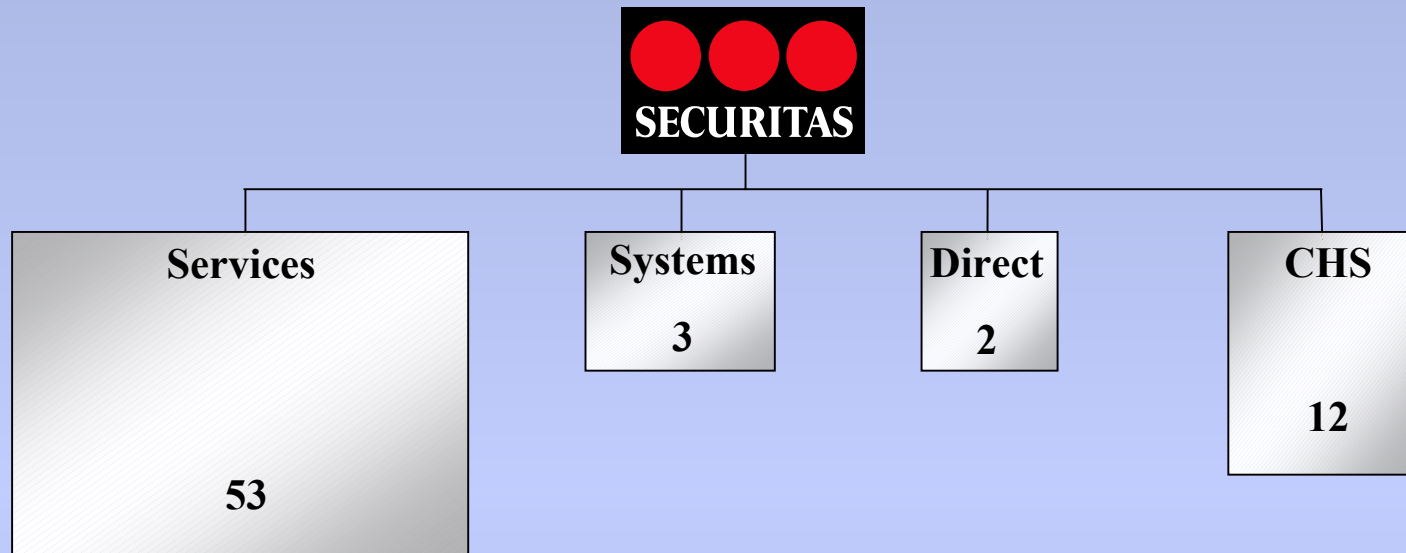
No impact on business expected

Convertible loan for employees

- ❑ 443.5 MEUR – oversubscribed
- ❑ 6,800 employees in 20 countries invested in the program
- ❑ 1,500 managers participating

Key people on board

Securitas today and tomorrow



- ❑ Security Services – a world leader
- ❑ Cash Handling Services – on the way to become a world leader
- ❑ Security Systems – the platform to be developed

Outlook

- ❑ The speed has increased compared to last year
- ❑ Divisionalization and US platform pay off
- ❑ Continued very strong performance



Integrity Vigilance Helpfulness