



January – December 2010





Alf Göransson, President and CEO



Highlights FY 2010

- The security market is recovering
- Organic sales growth 1 (-1), real sales growth including acquisitions 5%
- Operating margin 6.1% (6.0)
- EPS amounted to SEK 5.71 (5.80), an improvement in real terms of 5 percent
- Proposed dividend SEK 3.00 (3.00) per share
- Price/wage balance approximately on par within the Group
- 15 major acquisitions in 2010, adding app.
 MSEK 4,100 in sales and 19,500 employees

6% real improvement of operating income – the most profitable year ever





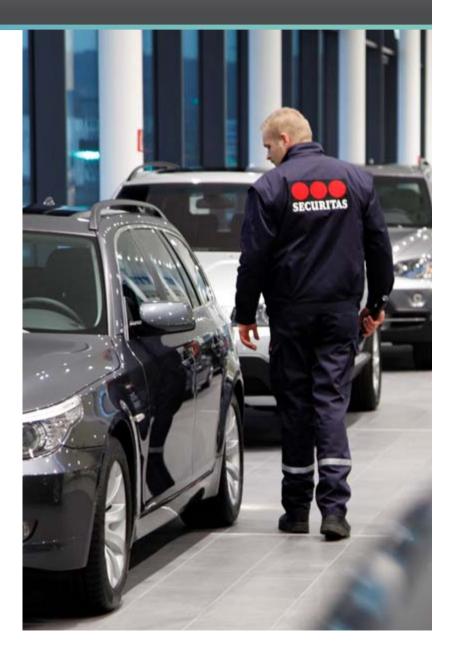
Change in dividend policy

The dividend policy has changed from:

With a free cash flow averaging **75** to **80** percent of adjusted income and a balanced growth strategy comprising both organic and acquisition-driven growth, Securitas should be able to sustain a dividend level of **40** to **50** percent of annual free cash flow

Into...

With a free cash flow averaging 80 to 85 percent of adjusted income and a balanced growth strategy comprising both organic and acquisition-driven growth, Securitas should be able to sustain a dividend level of approximately 50 percent of annual free cash flow





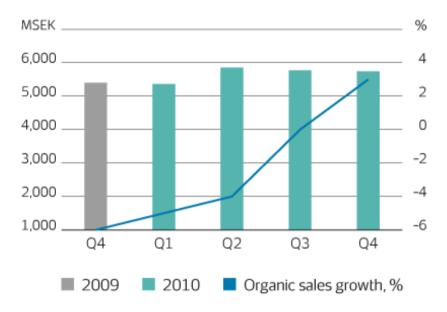
Financial Highlights

MSEK	Q4 2010	Q4 2009	Total change %	FY 2010	FY 2009	Total change %
Sales	15,718	15,233	3	61,340	62,667	-2
Organic sales growth, %	4	-2		1	-1	
Real sales growth, incl. acq. %	10	-1		5	2	
Operating income before amortization	1,056	1,061	0	3,724	3,756	-1
Operating margin, %	6.7	7.0		6.1	6.0	
Real change, %	7	14		6	6	
Income before taxes and items affecting comparability	834	874	-5	2,968	3,022	-2
Real change, %	0	14		5	3	
Income before taxes	834	874	-5	2,968	3,022	-2
Real change, %	0	19		5	4	
Net income	585	610	-4	2,081	2,118	-2
Earnings per share (SEK)	1.60	1.67	-4	5.71	5.80	-2

Security Services North America – Sales Development FY



- Improved organic sales growth -2% (-4)
 although 3% in the fourth quarter
- Fourth consecutive quarter of growth in the contract portfolio
- The sales of specialized solutions as percentage of total sales has increased during the year





Security Services North America

- Income Development FY



- Improved operating margin 6.1% (5.9), related to
 - Focus on cost control, lower bad debt losses and provisions and the strategy of focusing on profitability
 - The consolidation of Paragon Systems had a diluting impact of -0.2 percent in the quarter and -0.1 in the full year

The real change improvement was 4% in 2010



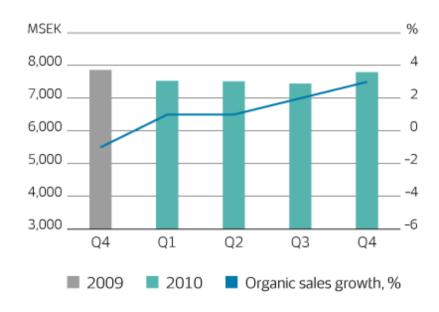


Security Services Europe

Sales Development FY



- Improved organic sales growth 2% (0)
- Most countries had positive organic sales growth
- Organic sales growth in Spain was negative in the fourth quarter, but improved compared to last year
- Securitas # 2 in the United Kingdom through acquisition of Reliance.
 Agreement to acquire Chubb signed in January 2011





Security Services Europe

- Income Development FY



- Operating margin 5.6% (5.7*)
- Flat operating margin in the guarding operations, in spite of a slight diluting impact from the acquisition of Reliance
- In Aviation, the operating margin declined due to provisions for bad debts and negative impact related to the ash cloud in April

The real change improvement was 3% in the full year





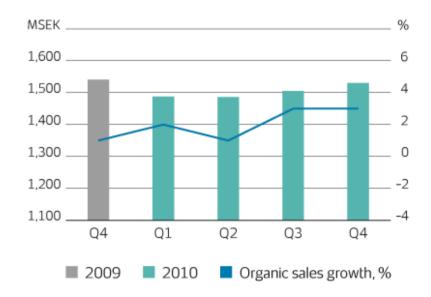
^{*} Restated due to operations moved between the segments Security Services Europe and Mobile and Monitoring.

Mobile and Monitoring

Sales Development FY



- Organic sales growth 2% (3)
- In Mobile, positive organic sales in countries such as Germany, the Netherlands, Norway, Portugal, Sweden and the United Kingdom
- The Monitoring operation enjoyed good organic sales growth in the Nordic countries and Poland





Mobile and Monitoring

Income Development FY



- Improved operating margin 12.4% (12.0*)
- Operational improvements, cost control and lower impact from bad debt provisions and losses affected positively
- The entry into the monitoring market in Spain contributed positively

The real change improvement was 6% in the full year





^{*} Restated due to operations moved between the segments Security Services Europe and Mobile and Monitoring.



Cash flow

MSEK	Q4 2010	Q4 2009	FY 2010	FY 2009
Operating income before amortization	1,056	1,061	3,724	3,756
Investments in non-current tangible and intangible assets	-289	-255	-902	-951
Reversal of depreciation	224	238	901	928
Change in accounts receivable	234	499	-769	198
Change in other operating capital employed	208	-326	313	-556
Cash flow from operating activities	1,433	1,217	3,267	3,375
Cash flow from operating activities, %	136	115	88	90
Financial income and expenses paid	-53	-109	-521	-482
Current taxes paid	-209	-185	-735	-728
Free cash flow	1,171	923	2,011	2,165
As % of adjusted income	152	123	81	88
Free cash flow to net debt	-	-	0.24	0.26



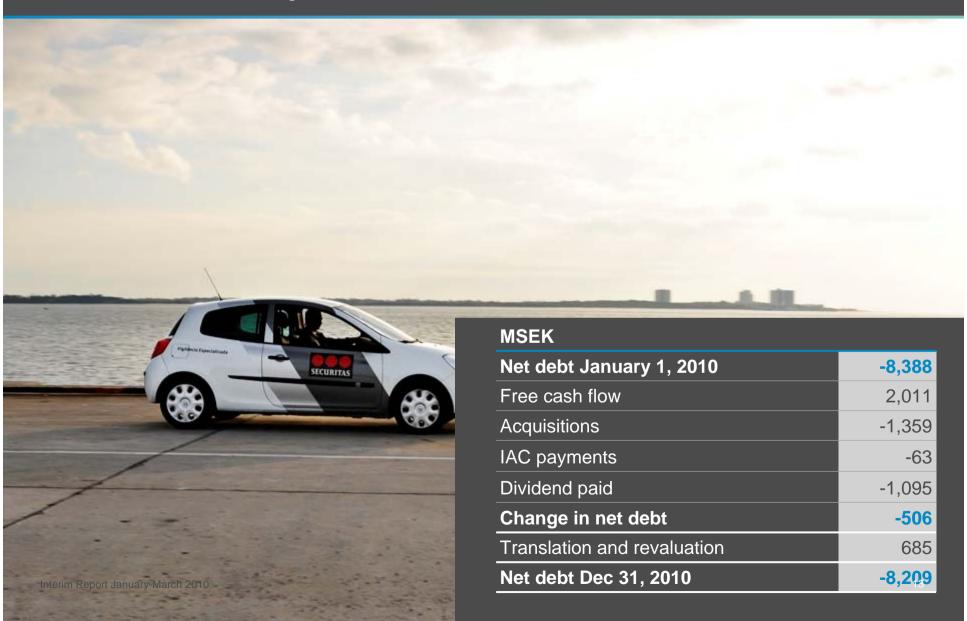
Credit facilities as of December 31, 2010

Туре	Currency	Facility amount (million)	Available amount (million)	Maturity
Multi Currency Revolving Credit Facility	USD (or equivalent)	1,100	712	2012
EMTN Eurobond, 6.50% fixed	EUR	500	0	2013
EMTN FRN Private Placement	EUR	45	0	2014
EMTN FRN Private Placement	SEK	500	0	2014
EMTN FRN Private Placement	SEK	500	0	2014
EMTN FRN Private Placement	USD	62	0	2015
EMTN FRN Private Placement	USD	40	0	2015
Commercial Paper (uncommitted)	SEK	5,000	2,850	n/a

In January 2011, MUSD 1,000 of the Revolving Credit Facility has been cancelled and replaced with a new Revolving Credit Facility comprising two respective tranches of MUSD 550 and MEUR 420. This new facility matures in 2016.



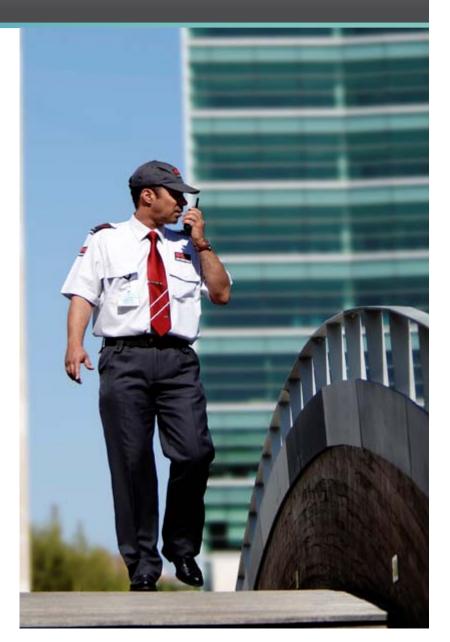
Net Debt Development





Summary 2010

- 6% real improvement of operating income the most profitable year ever
- The security market is recovering, organic sales growth 1% (-1)
- Real sales growth including acquisitions
 5%
- 15 major acquisitions in 2010, adding app. MSEK 4,100 in sales and 19,500 employees
- Securitas has operations in 45 countries with 280,000 employees and targets to be in 60 countries within 3 years



45 countries and 280,000 employees today, 60 countries within 3 years







Questions and Answers







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