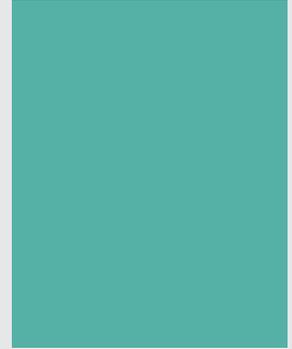
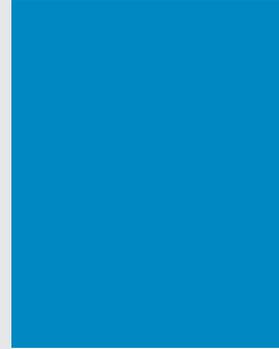


# Case Study

High Tech Manufacturing



## Top-Flight Security Molded to High Tech Work Culture

### Challenge

**Every day, more than 6,000 IDEXX employees serving customers in more than 175 countries around the world, work to develop, manufacture and commercialize innovative products and services that keep animals healthy and milk and water safe.**

### Solutions

While engineers and scientists advance the wellbeing of animals, Securitas officers use technology and innovative processes to keep employees & intellectual property safe. The world campus headquarters in Westbrook, Maine comprises hundreds of thousands of square feet across a vast campus. A Security Command & Control Center provide around-the-clock global alarm monitoring services for many remote facilities, various reception & patrol posts and incident management services.

### Well-Rounded Training

Officers at IDEXX are trained in capacities well beyond basic access control; they are versed in IP video networks, access systems and rely heavily on skillful communication from Maine with employees & customers across more than 80 locations. In the last several years, many Securitas Officers have developed skillsets, professional relationships and have become IDEXX employees themselves; a testament to the quality partnership between organizations.

## Professional Development Opportunities

Former Securitas Account Manager now managing Worldwide Security Services for IDEXX, Greg Strand says, "Securitas through the Portland, Maine branch continually encouraged my professional development. Having started my security career at a time when I intended to pursue another field, I was provided opportunities that challenged my technical ability while giving me an opportunity to develop people skills and assume greater managerial roles."

## Results

Breaking the mold on age-old security stereotypes and engagement, Securitas Officers at IDEXX are encouraged to think and perform in ways as out-of-the-box as the veterinary technology IDEXX manufactures. Continues Greg, "Fundamentally, the mission to provide a safe & secure environment has never really changed. We need to keep our processes fluid in order to keep-pace and improve with the times. It's an expectation of our team that Officers participate in recognizing and voicing solutions."



***As these examples demonstrate, Securitas has proven that it can provide not just seamless service, but a true partnership.***