

May 4, 2010



# Annual General Meeting 2010



Alf Göransson, President and CEO

# Earnings per Share

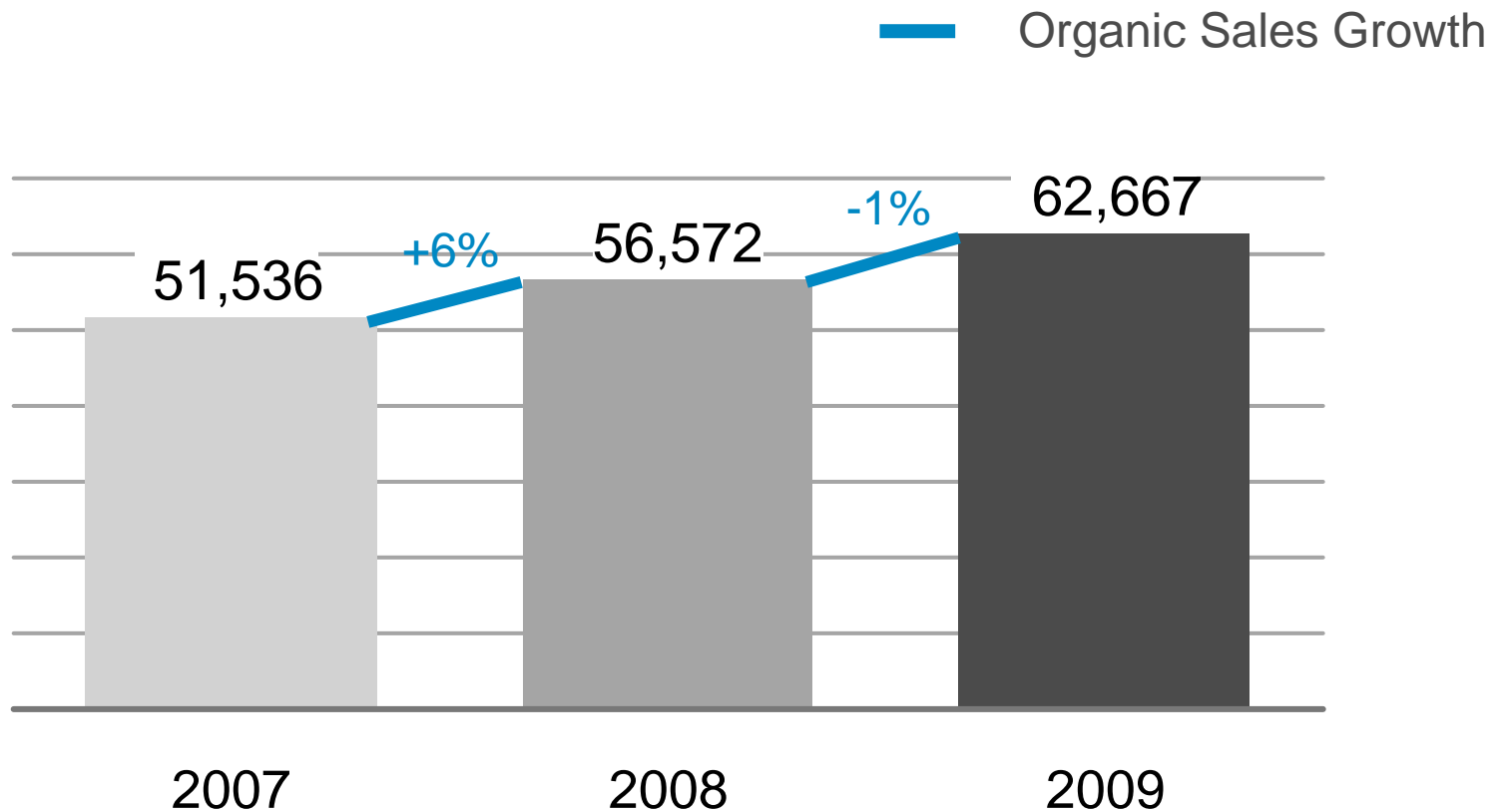


EPS, before items affecting comparability,  
continuing operations (SEK)

# Organic Sales Growth



Total sales, MSEK

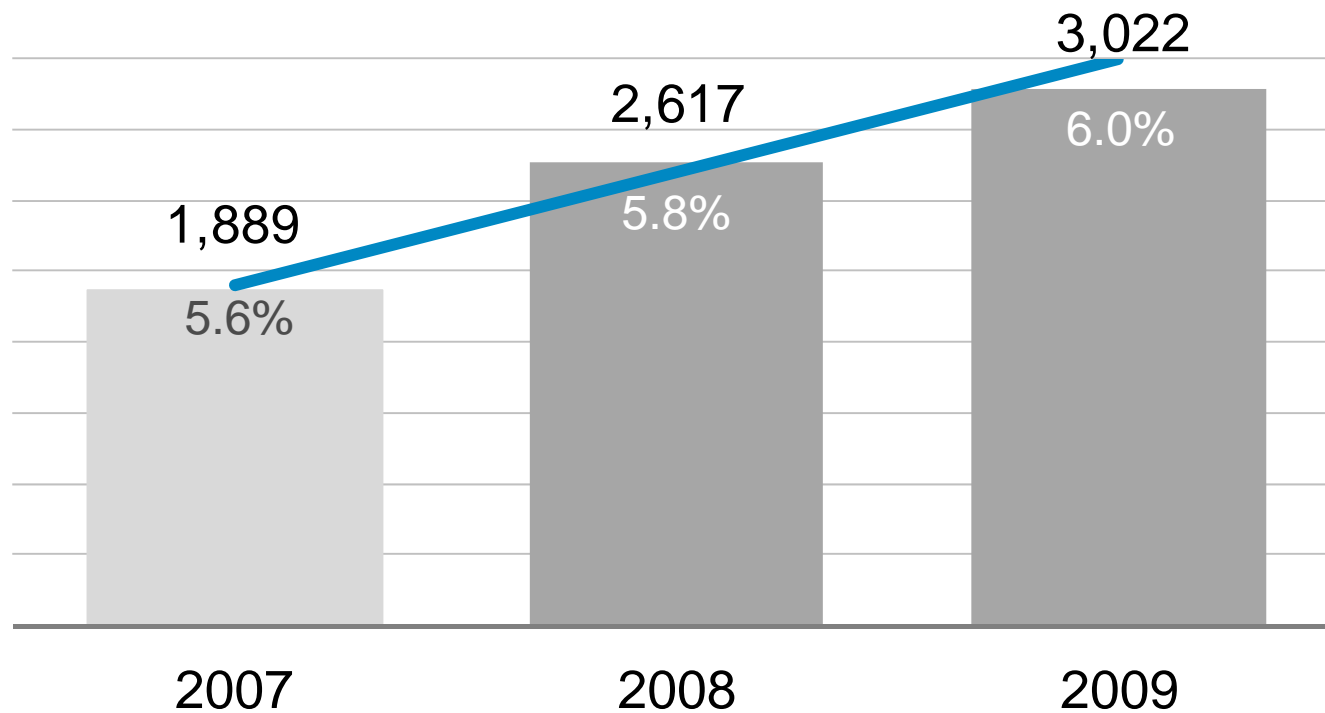


# Improved Margin and Result

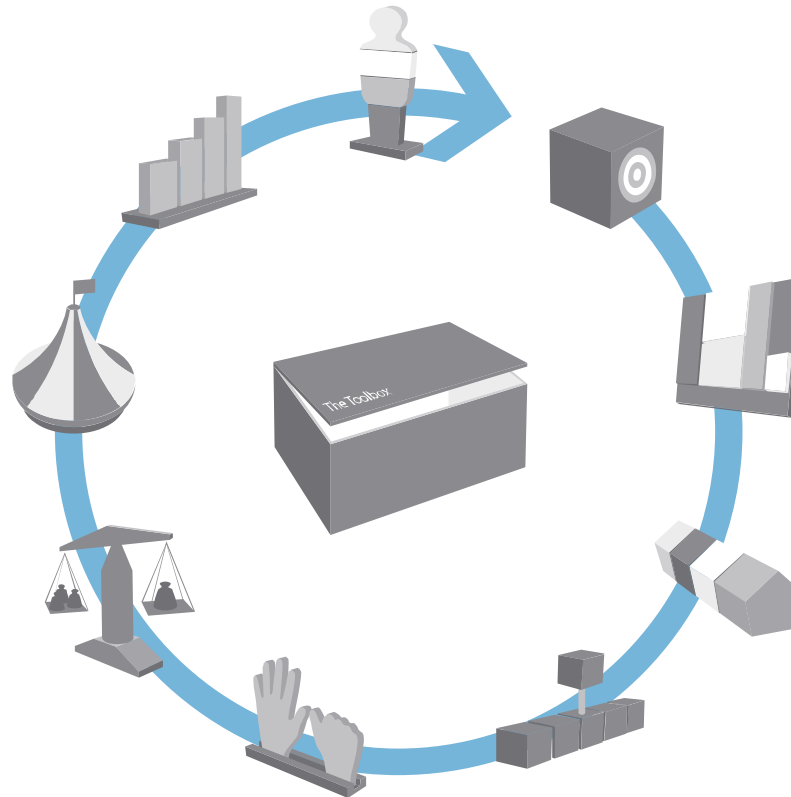


Income before taxes, MSEK

— Operating margin

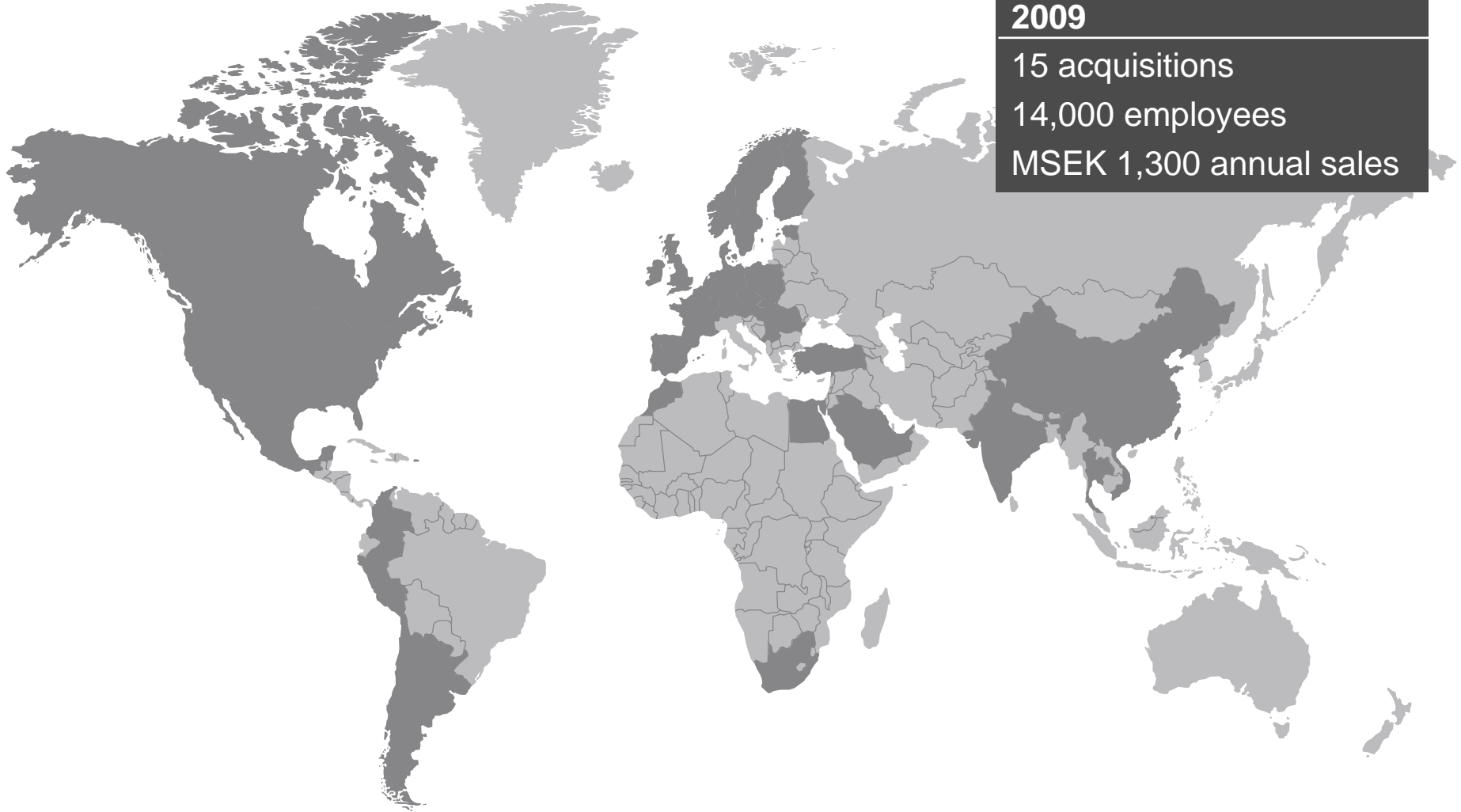


# The Toolbox Management Model – Our Guide



Integrity | Vigilance | Helpfulness

# Securitas Global Presence



**2009**

15 acquisitions

14,000 employees

MSEK 1,300 annual sales

# Opportunities in China





# Profitability before Volume





# 1/3 of our Business in Customer Segment Organizations



# Close Relationship with Technology Suppliers





# Advanced Risk Analyses



# Mobile and Monitoring – a Specialized Business Segment



# Customer Portal increases Customer Value



Google Chrome browser window displaying the Securitas Customer Portal.

**SECURITAS** logo in the top left corner. Welcome sgalez ▾  
Site: **All** ▾


**Incident Status** [Refresh](#)

Date	Building	Location	Category
Wed Mar 03 09:04	ABC Co East	Loading Dock Door	General Incident
Wed Mar 03 11:06	ABC Co West	Server Room	Test Incident

**Exception Status** [Refresh](#)

Date	Building	Location	Category
Wed Mar 03 08:20	ABC Co East	Loading Dock Door	Post Confirmation >...
Wed Mar 03 10:00	ABC Co West	Server Room	General Task
Wed Mar 03 09:00	ABC Co West	Server Room	Patrol Tour

**Branch Manager**

 **Name :** Bill Barthelemy  
**E-mail :** Bill.Barthelemy@securitasinc.com  
**Contact :** (973) 397-2139

**Pinkerton**

Weekly Global Travel News  
Global Pre-employment Screening  
Logistics - CTPAT

**Helpful Links**

DHS Security Level  
About Our Portal  
Portal Suggestions  
ASIS Online  
Additional Helpful Links

**My Information**

Year-to-Date Spend

**People** (center of donut chart)

**Feedback** (red segment)

**Procedures** (green segment)

**Tools** (yellow segment)

**Training** (blue segment)



# Qualified Services in the Oslo Subway





FILM

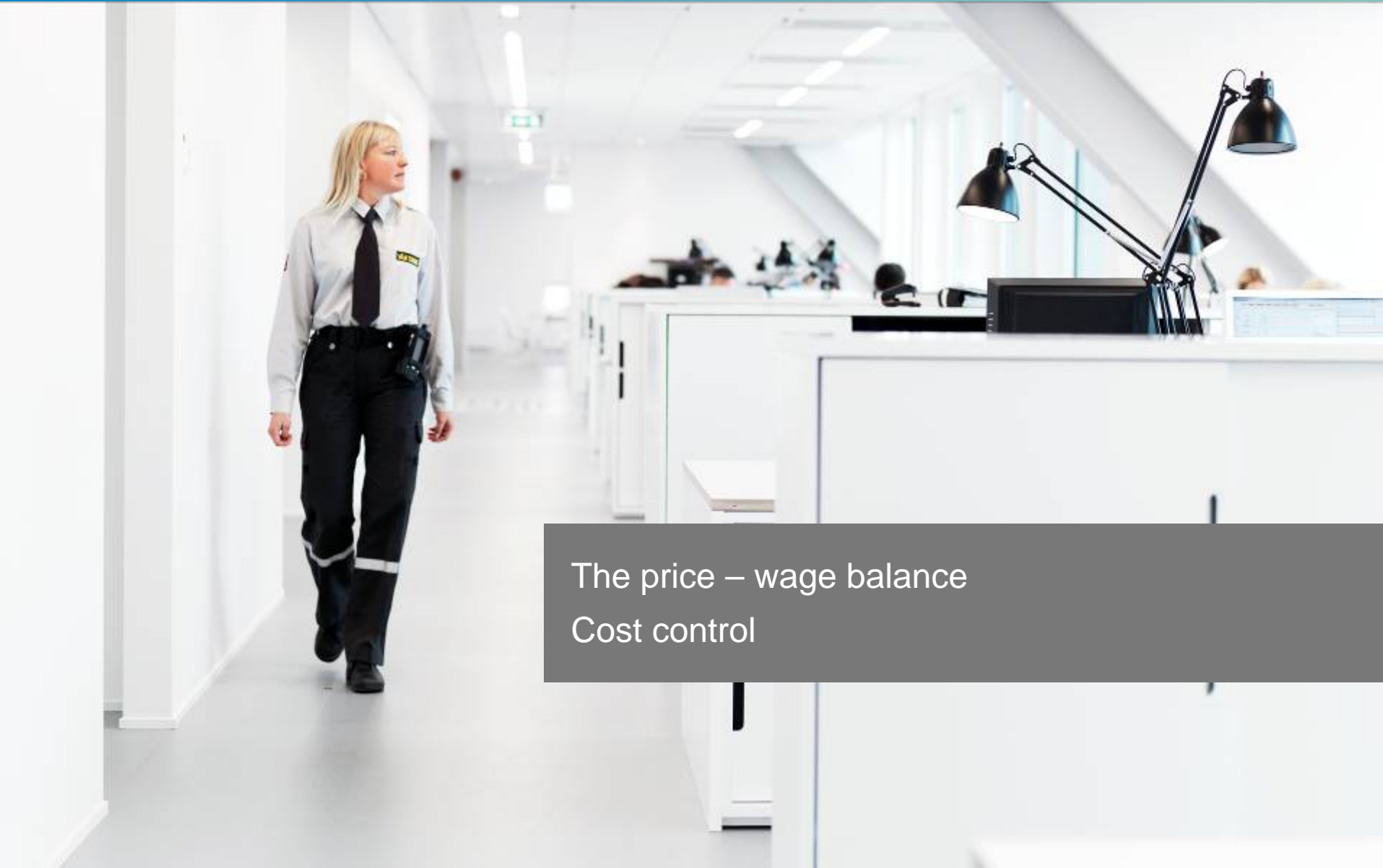
# Operating Margin



			Q4		Q1	
			2009	2008	2010	2009
%	2009	2008	2009	2008	2010	2009
Security Services North America	5.9	5.7	6.7	6.3	5.4	5.4
Security Services Europe	5.7	5.7	7.0	6.3	5.2	5.0
Mobile and Monitoring	11.8	11.7	12.8	12.7	11.3	10.6
<b>Group</b>	<b>6.0</b>	<b>5.8</b>	<b>7.0</b>	<b>6.1</b>	<b>5.5</b>	<b>5.3</b>



# Challenges during 2009 and 2010



The price – wage balance  
Cost control

# Organic Sales Growth



			Q4		Q1	
			2009	2008	2010	2009
%	2009	2008	2009	2008	2010	2009
Security Services North America	-4	3	-6	1	-5	-2
Security Services Europe	0	7	-1	5	1	2
Mobile and Monitoring	3	8	1	8	2	5
<b>Group</b>	<b>-1</b>	<b>6</b>	<b>-2</b>	<b>4</b>	<b>-1</b>	<b>1</b>





# A Challenging but Successful Year



# Questions and Answers





Integrity | Vigilance | Helpfulness