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Aviation



Marc Pissens, Divisional President, Aviation

Drivers for Specialization



Dedicated Organization



2004
Decision to create
dedicated organization

Aviation

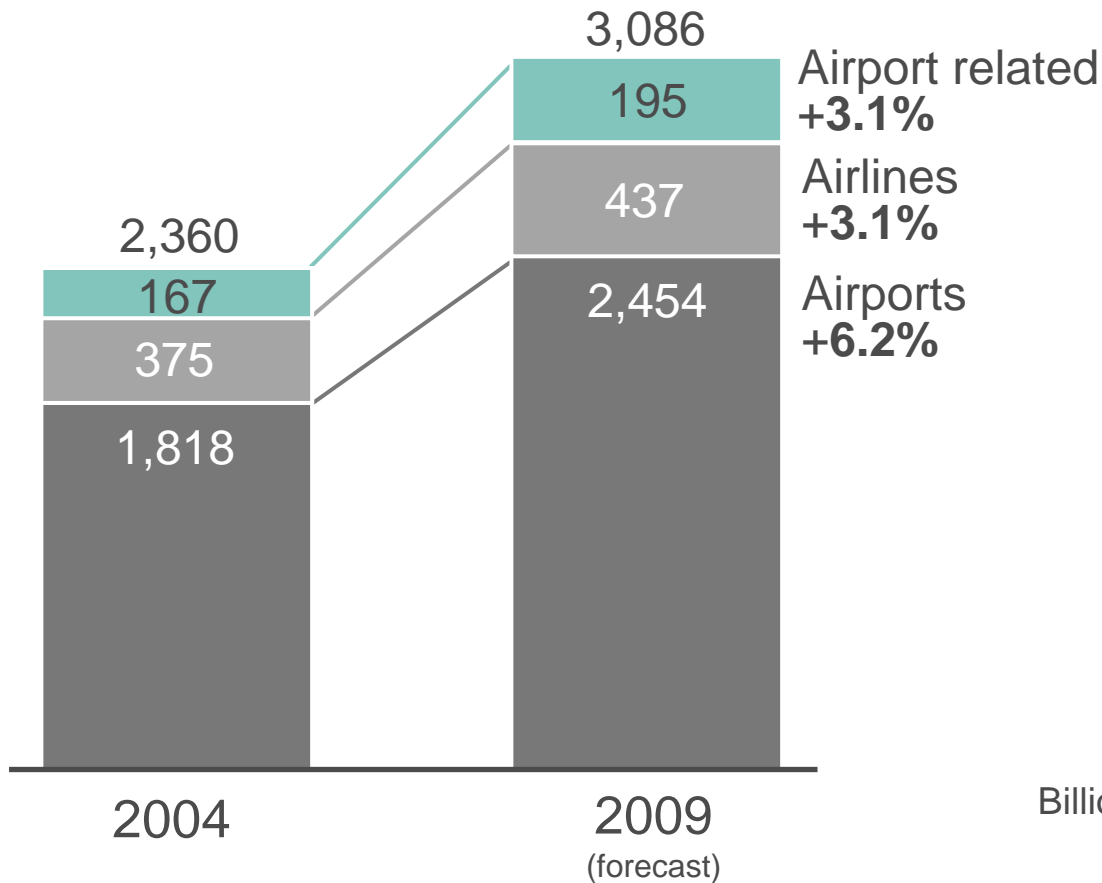
Specialized entities
Organization
Training
Audits
Risk management
Product Development



The European Aviation Security Market



Growth **+5.5% p.a.**



Billion EUR

	PAX
2009 (crisis) (est. ACI/AITA) Increasing Outsourcing	-9.6%
2010 (est)	+4.5%
2011 (est)	+4.5%
2012 (est)	= 2008

Presence



12,000 staff

>120 airports

12 countries



Aviation Security with High Service Requirements



Customer segments

Airports | Airlines | Airport related

Services

- Screening
 - Passengers
 - Hand and hold luggage
 - Cargo
 - Catering
 - Mail
- Passenger profiling
- Search and guarding of aircrafts
- Document verification
- Canine services
- Property protection and access control
- Alarm monitoring services





Integrity | Vigilance | Helpfulness

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