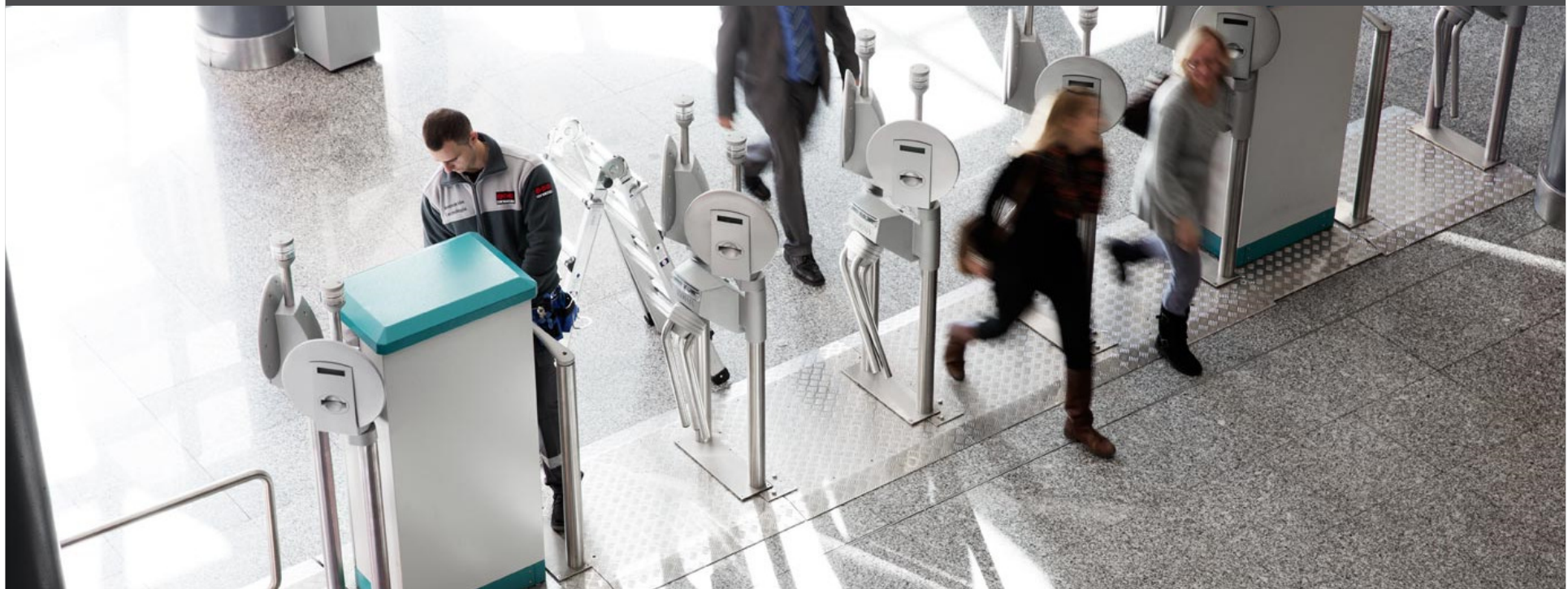


May 7, 2013



Annual General Meeting 2013



Alf Göransson
President and CEO



**2012 was a challenging year.
After the restructuring program
and our investments in technology
we are facing the future much
stronger.**

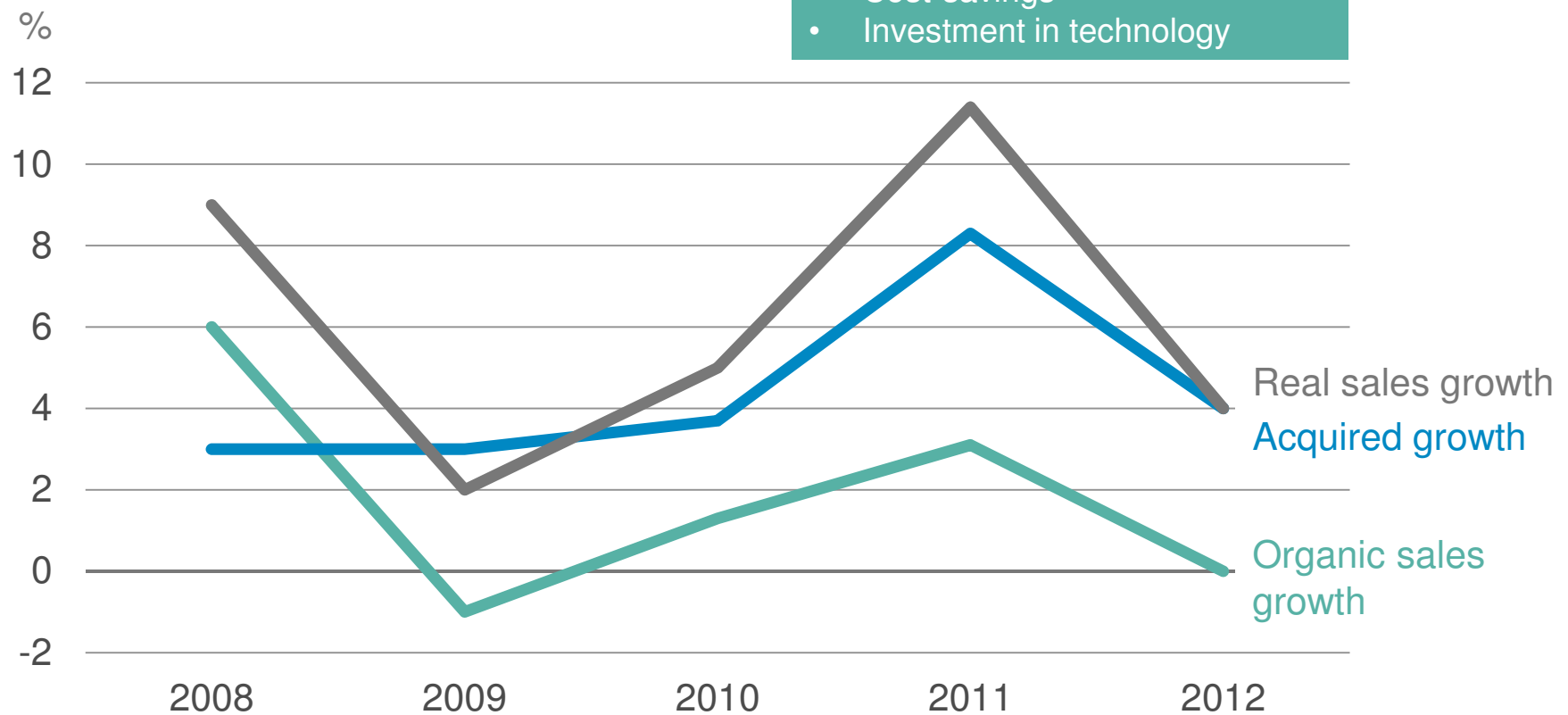


2012 – A Year with Difficult Market Conditions



Initiative in 2012, making Securitas facing the future much stronger:

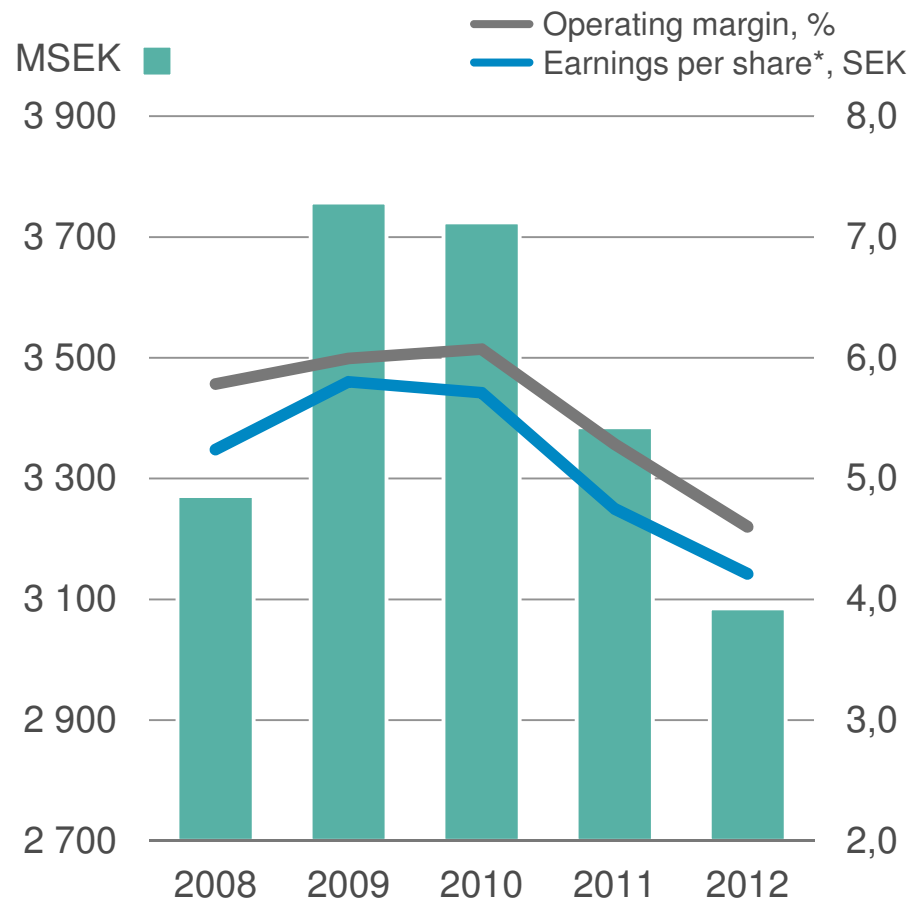
- Restructuring
- Cost-savings
- Investment in technology



We are facing the Future much Stronger



Operating income and operating margin



*Adjusted for IAC and impairment losses



Restructuring program carried out during autumn 2012, with cost savings of MSEK 370

The Initiatives Influences the Operating Margin



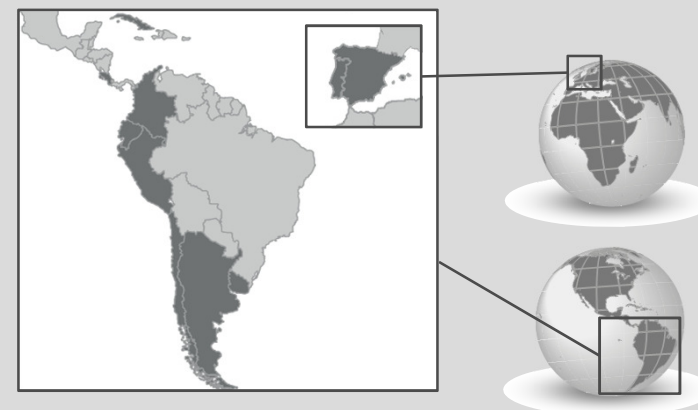
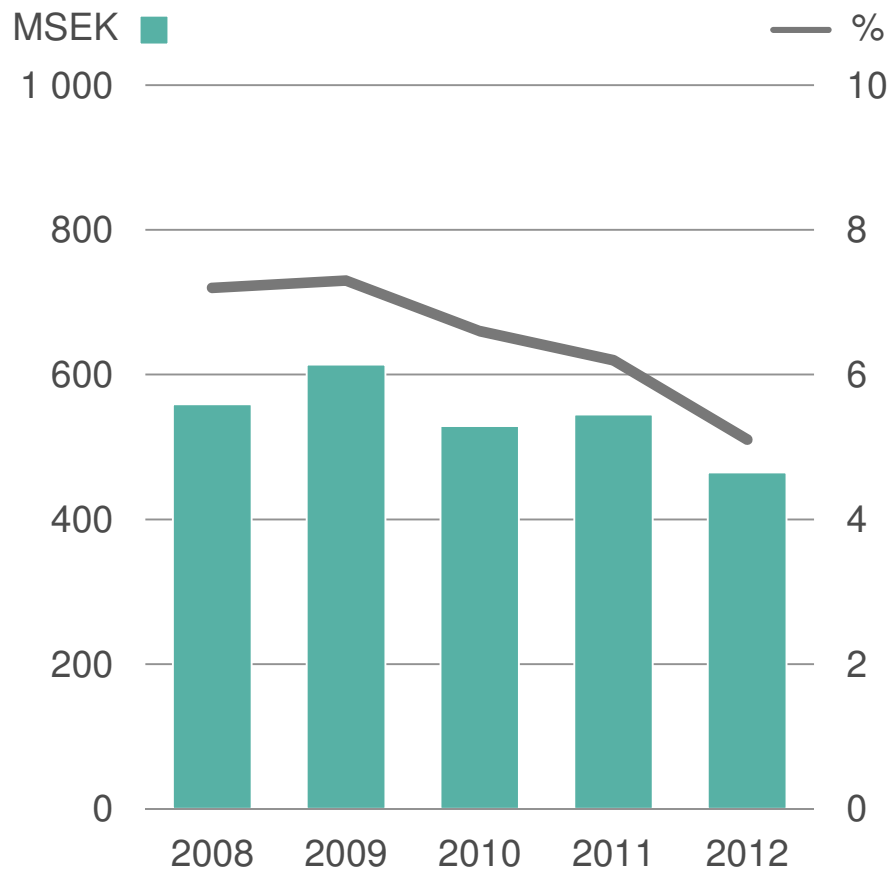
MSEK	Q1 2013	Q1 2012	Total change %	Real change %	FY 2012	Total change %
Sales	15 860	16 264	-2	2	66 458	4
<i>Organic sales growth, %</i>	<i>0</i>	<i>1</i>			<i>0</i>	
Operating income before amortization	749	720	4	9	3 027	-9
<i>Operating margin, %</i>	<i>4.7</i>	<i>4.4</i>			<i>4.6</i>	
Amortization and impairment of acquisition related assets	-64	-64			-297	
Acquisition related costs	-8	-28			-49	
Items affecting comparability	-	-			-424	
Operating income after amortization	677	628	8	13	2 257	-23
Financial income and expenses	-136	-134			-573	
Income before taxes	541	494	10	14	1 684	-31
Net income for the period	380	347	10	14	1 175	-31
Earnings per share (SEK)	1.04	0.95	9	14	3.22	-31

Comparatives have been restated due to the adoption of IAS 19 (revised).

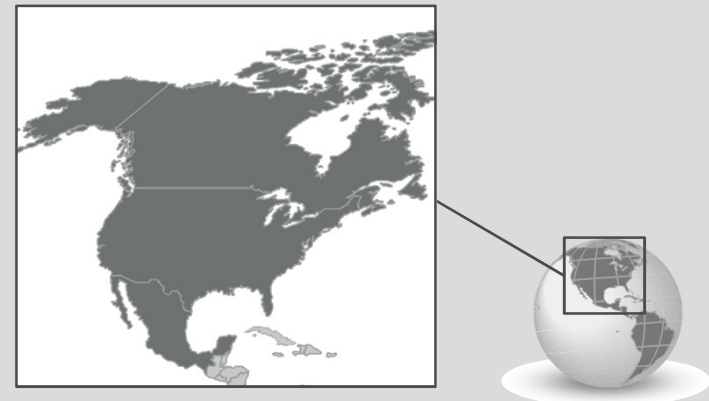
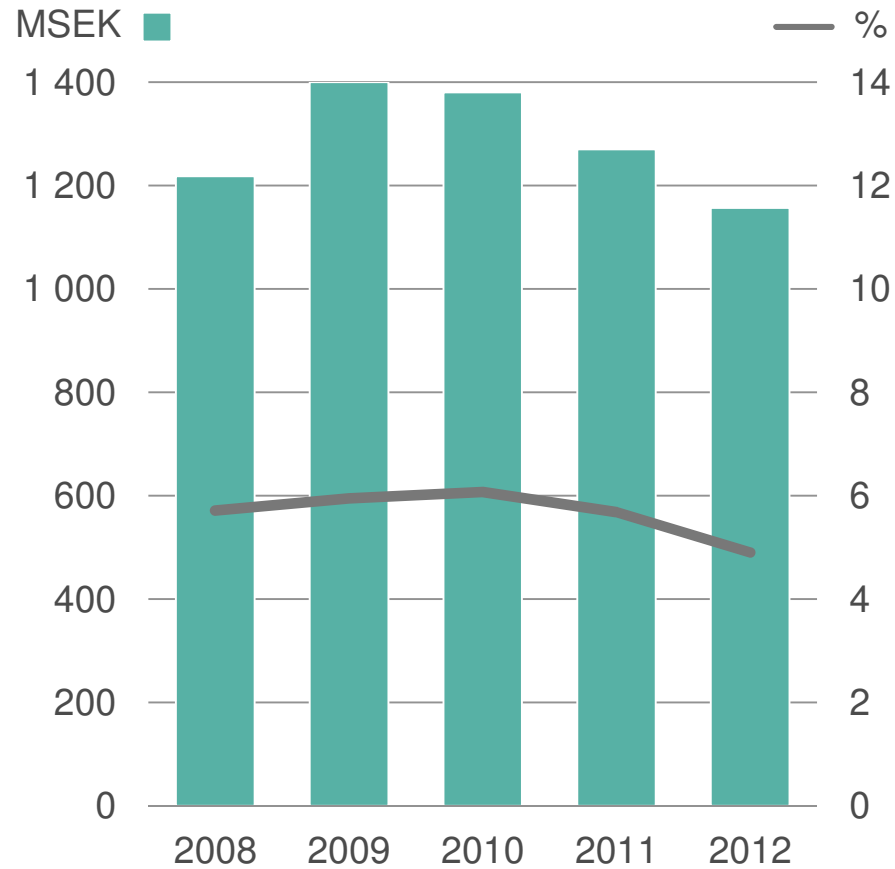
Positive Development in Latin America, a Difficult Situation in Spain



Operating income and operating margin



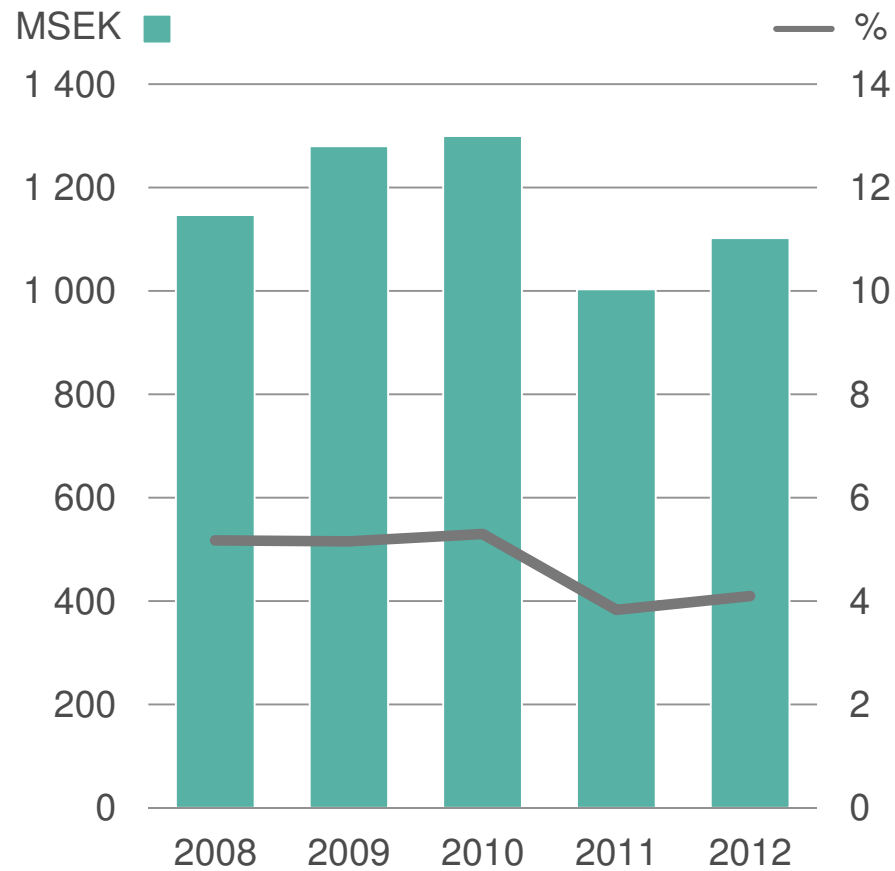
Operating income and operating margin



Recovery in Europe, but a tough market



Operating income and operating margin

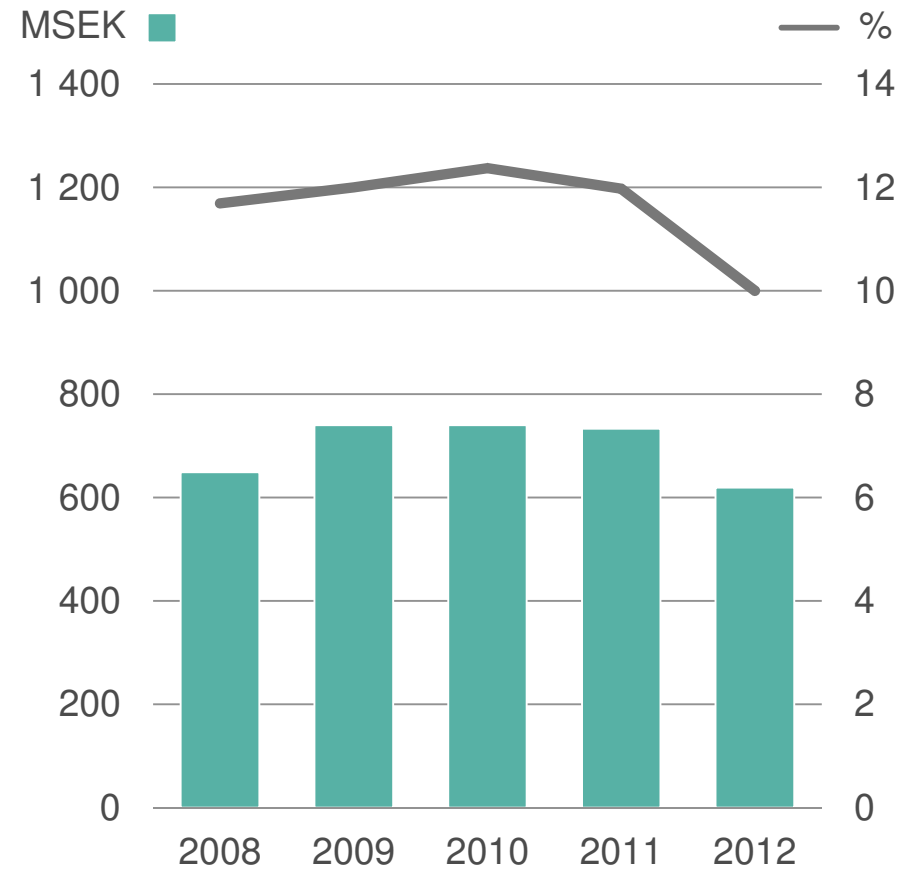


Mobile and Monitoring

Merged with Security Services Europe

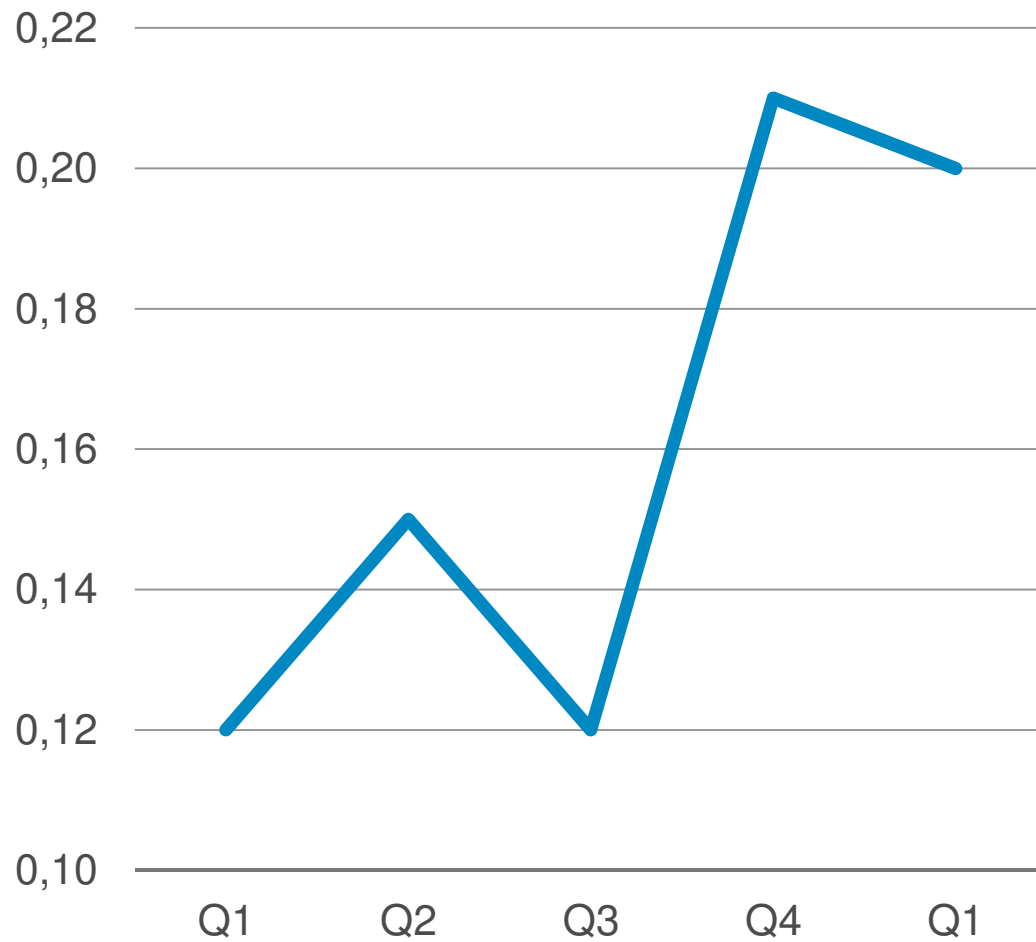


Operating income and operating margin



Free cash flow to net debt

We Achieved our Financial Target



An Operation Built on Trust



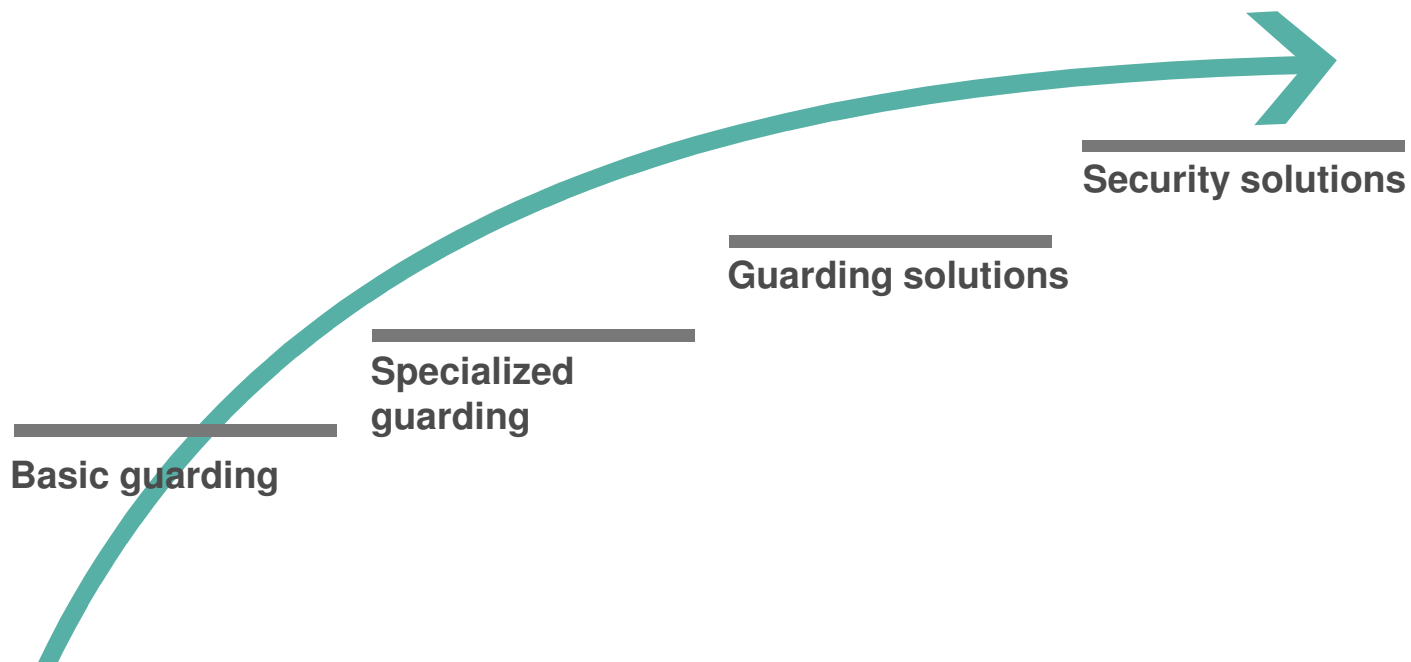
- Securitas' Values and Ethics (updated, January 2012)
- Mandatory training in the Code for managers/staff and security officers (started during 2012)
- Securitas Integrity Line, reporting system for managing non-compliant issues (as of May 2012)
- CSR issues integrated with the enterprise risk management process (as of 2013)
- A Group CSR Officer function established (January 2012)
 - CSR one of Securitas 7 key risks
 - Monitored by self assessment and diagnostics
 - Audit
- Local CSR activities and projects



We are now Ramping Up our Technology Investments



We are moving from Basic Guarding to Security Solutions



The technology solutions' share of total sales shall be tripled by the end of 2015, from today's approximately 6 percent.

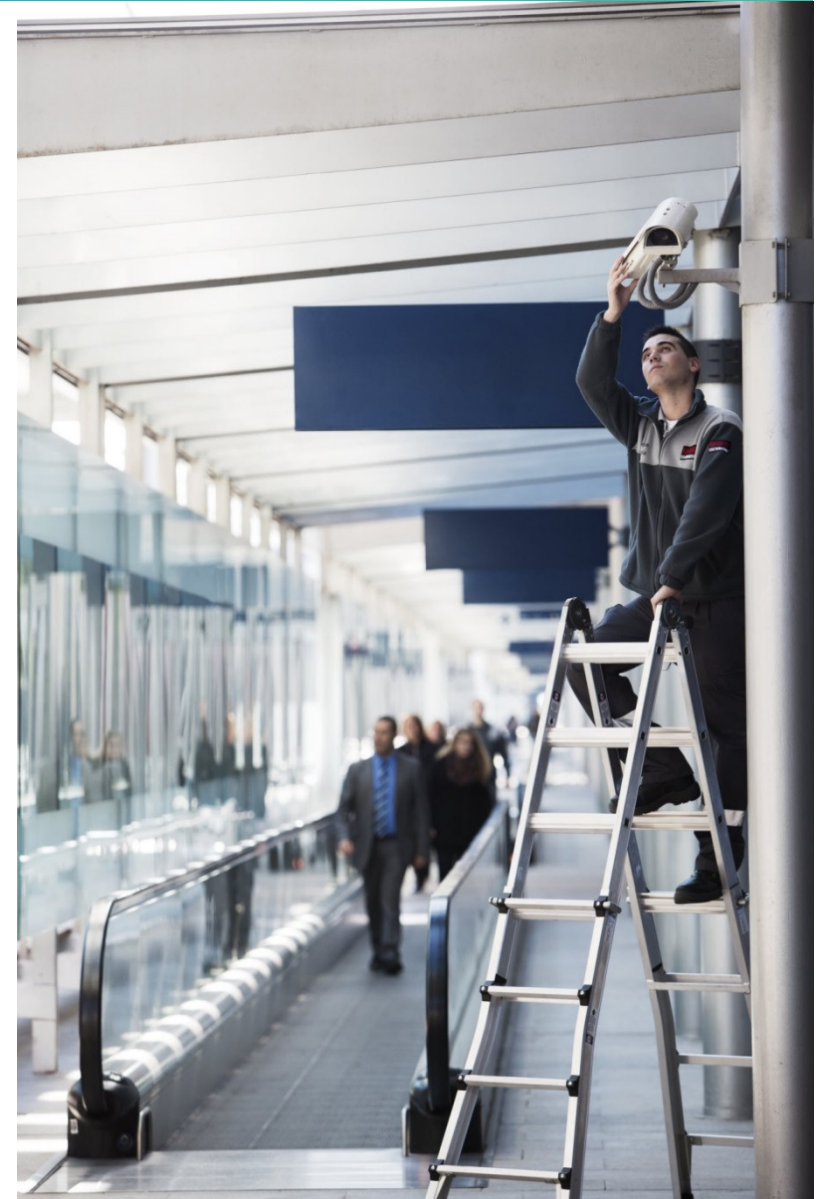
Integrated Security Solutions



- Digital cameras
- Intelligent analytics
- Monitoring centers
- Speaker system
- Security officers

Increased security – using less resources

- Real-time prevention
- Reduced false alarms
- Reduced resources
- State-of-the-art technology



Case

A Construction Site



The security challenge

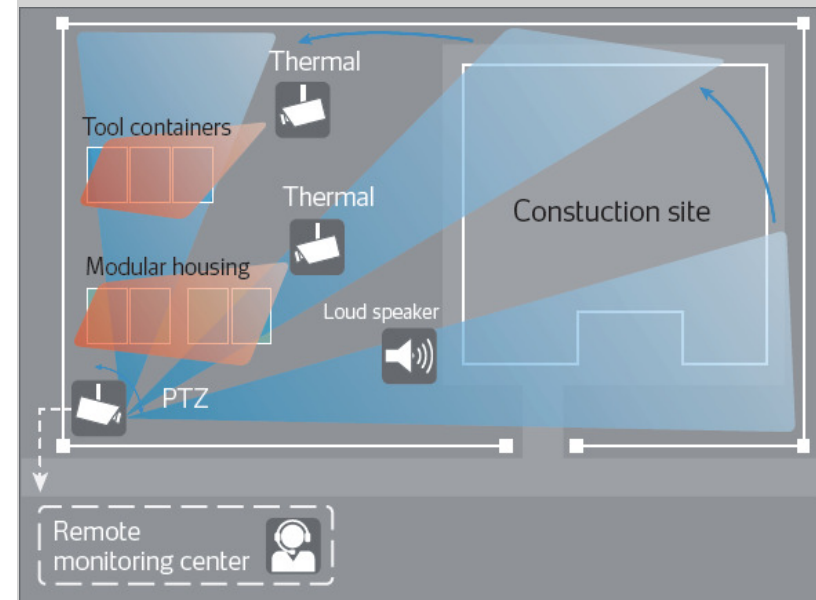
- Attractive targets for intrusion
- Expensive disruptions to time-plans

The solution

- Thermal cameras and Pan Tilt Zoom (PTZ) cameras
- Video analytics notify operator of suspected intrusion
- Operator intervenes verbally
- Operator dispatches security officer to location, if necessary

The results

- Reduced incidents to almost zero
- Costly downtime avoided



Advantages for Securitas



- Develops our portfolio
- Higher profitability
- More attractive offer to the customer
- Closer relationship with the customer
- Longer contract span



Remote Video Solutions

A Centre of Excellence in Malmö, Sweden



- Central concept development for repeatable market implementation
- In-house expertise
- Beneficial partnerships with state-of-the-art companies
- Coordinated training programs

**Global knowledge supporting
our local business**





The target is clear and we will reach our goal



Questions and Answers





Integrity | Vigilance | Helpfulness

[securitas.com](https://www.securitas.com)